SUMITOMO MITSUI FINANCE AND LEASING COMPANY, LIMITED CONSOLIDATED FINANCIAL STATEMENTS
MARCH 31, 2021 and 2020

# SUMITOMO MITSUI FINANCE AND LEASING COMPANY, LIMITED CONSOLIDATED BALANCE SHEETS

March 31, 2021 and 2020

	_	Millions	of yen	Thousands of U.S. dollars
		2021	2020	2021
Assets				
Current assets:				
Cash and bank deposits (Notes 13, 14, 25 and 27)	¥	267,722 ¥	252,775 \$	2,418,232
Installment sales receivable (Note 27)		524,857	558,161	4,740,834
Lease receivables and investment assets (Notes 14, 26 and 27)		2,118,375	2,161,247	19,134,454
Loans receivable (Notes 14 and 27)		500,867	361,029	4,524,142
Short-term investment securities (Notes 27 and 28)		4,958	_	44,791
Merchandise		9,421	8,854	85,102
Real estate for sale (Notes 13 and 14)		42,897	´ —	387,473
Other (Notes 13 and 14)		192,552	185,460	1,739,253
Allowance for doubtful accounts		(15,512)	(8,811)	(140,115)
Total current assets		3,646,141	3,518,718	32,934,166
Property and equipment:				
Leased assets (Notes 8, 13 and 14)		2,758,044	2,151,414	24,912,333
Allowance for loss on disposal of leased assets		(273)	(214)	(2,466)
Advances on purchases of leased assets (Notes 13 and 14)		160,184	384,793	1,446,886
Other operating assets (Notes 8 and 14)		46,022	_	415,707
Property and equipment for internal use (Note 8)	_	6,185	5,876	55,872
Total property and equipment	_	2,970,164	2,541,869	26,828,331
Intercible assets:				
Intangible assets: Goodwill		76,624	68,144	692,119
Other		75,216	33,231	679,403
Total intangible assets	_	151,841	101,376	1,371,522
Total intaligible assets	-	131,041	101,570	1,371,322
Investments and other assets:				
Investment securities (Notes 14, 27 and 28)		222,040	170,815	2,005,603
Long-term loans receivable		3	2	31
Delinquent receivables (Notes 10, 14 and 27)		35,493	17,611	320,600
Deferred tax assets (Note 23)		21,962	22,628	198,376
Net defined benefit asset (Note 16)		4	´ —	44
Other (Note 13)		16,579	13,404	149,753
Allowance for doubtful accounts		(22,235)	(7,724)	(200,842)
Total investments and other assets	_	273,848	216,736	2,473,565
Total assets	¥	7,041,995 ¥		63,607,585

(continued)

		Millions of yen				Thousands of U.S. dollars
	_	2021		2020	-	2021
Liabilities and Net Assets	_		_		-	
Current liabilities:						
Trade notes payable and accounts payable (Note 27)	¥	80,588	¥	86,578	\$	727,925
Short-term loans (Notes 11, 13, 14 and 27)		1,024,954		1,037,413		9,258,012
Long-term loans due within one year (Notes 11, 13, 14 and 27)		454,577		351,793		4,106,019
Bonds due within one year (Notes 12, 13, 14 and 27)		133,274		67,400		1,203,815
Commercial paper (Notes 11 and 27)		954,400		1,021,900		8,620,721
Payables under securitization of lease receivables (Notes 11, 15 and 27)		7,760		17,179		70,102
Long-term payables under securitization of lease receivables due within one year (Notes 11, 15 and 27)		14,906		21,047		134,646
Lease obligations (Notes 11, 26 and 27)		16,173		18,633		146,086
Income taxes payable		7,772		4,451		70,205
Deferred profit on installment sales		19,032		25,417		171,910
Reserve for employee bonuses		1,874		2,095		16,929
Reserve for directors' bonuses		438		394		3,963
Asset retirement obligations (Note 17)		2		209		20
Other (Note 14)		154,483		115,851		1,395,389
Total current liabilities	_	2,870,239		2,770,366	-	25,925,743
	_				-	
Non-current liabilities:						
Bonds (Notes 12, 13, 14 and 27)		687,364		695,552		6,208,696
Long-term loans (Notes 11, 13, 14 and 27)		2,171,217		1,791,445		19,611,758
Long-term payables under securitization of lease receivables (Notes 11, 15 and 27)		28,155		22,402		254,321
Lease obligations (Notes 11, 26 and 27)		28,577		34,432		258,134
Deferred tax liabilities (Note 23)		58,601		39,207		529,321
Reserve for directors' retirement benefits		272		411		2,461
Net defined benefit liability (Note 16)		6,721		9,818		60,710
Guarantee deposits received (Notes 14 and 27)		127,762		113,275		1,154,025
Asset retirement obligations (Note 17) Other		2,858		1,184		25,816
Total non-current liabilities	-	138,158 3,249,689		165,063 2,872,792	-	1,247,930 29,353,171
Total liabilities	_	6,119,928		5,643,158	•	55,278,915
Total habilities	-	0,117,720		3,043,130	-	33,276,713
Net assets:						
Shareholders' equity:						
Capital stock		15,000		15,000		135,489
Capital surplus		412,086		419,255		3,722,220
Retained earnings		379,836		362,264		3,430,914
Treasury stock	_	(73,313)		(168,639)	-	(662,212)
Total shareholders' equity	_	733,609	_	627,880	-	6,626,410
Accumulated other comprehensive income:						
Net unrealized holding gains or losses on securities		26,382		16,671		238,301
Deferred gains or losses on hedges		(28,332)		(42,617)		(255,916)
Foreign currency translation adjustments		18,490		15,905		167,014
Remeasurements of defined benefit plans	_	(1,548)	_	(3,600)	-	(13,983)
Total accumulated other comprehensive income	_	14,991		(13,641)	-	135,416
Non-controlling interests	-	173,465	_	121,303	-	1,566,843
Total liabilities and not assets	<u>.</u>	922,067	- <u>-</u>	735,542	Ф.	8,328,670
Total liabilities and net assets	¥ _	7,041,995	¥ =	6,378,701	\$	63,607,585

# SUMITOMO MITSUI FINANCE AND LEASING COMPANY, LIMITED CONSOLIDATED STATEMENTS OF INCOME

Years ended March 31, 2021 and 2020

		Millions of yen			Thousands of U.S. dollars
	_	2021	2020	•	2021
Revenues:				•	
Leasing	¥	1,034,558 ¥	1,145,261	\$	9,344,764
Installment sales		347,247	335,388		3,136,550
Loans		25,533	8,423		230,634
Other		30,954	24,628		279,596
Total revenues		1,438,293	1,513,701		12,991,544
Costs and expenses:			_		_
Leasing		862,476	948,966		7,790,412
Installment sales		331,316	317,432		2,992,655
Interest expenses		73,316	56,078		662,240
Other		14,832	10,049		133,975
Total costs and expenses (Note 22)		1,281,942	1,332,526		11,579,283
Gross profit		156,351	181,175		1,412,261
Selling, general and administrative expenses (Note 21)		114,956	91,761		1,038,355
Operating income	_	41,395	89,413	•	373,906
Other income (expenses):					
Interest income		125	184		1,133
Dividend income		1,623	1,327		14,669
Interest expenses		(2,750)	(3,054)		(24,843)
Equity in earnings of affiliates		4,099	2,761		37,032
Foreign exchange gains (losses)		(118)	142		(1,073)
Amortization of bond issuance cost		· · · · · · · · · · · · · · · · · · ·	(794)		
		(361)			(3,269)
Loss on sales of long-term receivables Gain on sales of investment securities		1 005	(125)		17.024
Loss on valuation of investment securities		1,885	2,550		17,034
		(26)	(2,041)		(240)
Expenses related to system migration		(3,484)	200		(31,475)
Gain on transfer from business divestitures			280		_
Other—net	_	700	391	•	6,329
Total other income (expenses)—net		1,693	1,621		15,297
Profit before income taxes Income taxes:		43,088	91,035		389,203
Current		10,941	9,963		98,826
Deferred		(2,949)	6,783		(26,638)
Profit	_	35,096	74,288		317,015
Profit attributable to non-controlling interests	_	1,468	13,069	•	13,268
Profit attributable to owners of parent	¥	33,627 ¥	61,219	\$	303,747
	_	Yen		:	U.S. dollars
		2021	2020	•	2021
Per share of common stock (Note 33):	_				-
Earnings per share	¥	436.54 ¥	795.01	\$	3.94

# SUMITOMO MITSUI FINANCE AND LEASING COMPANY, LIMITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME Years ended March 31, 2021 and 2020

		Millio	en		Thousands of U.S. dollars	
		2021		2020		2021
Profit	¥	35,096	¥	74,288	\$	317,015
Other comprehensive income:						
Net unrealized holding gains or losses on securities		9,575		(5,421)		86,488
Deferred gains or losses on hedges		22,496		(42,325)		203,200
Foreign currency translation adjustments		4,352		(6,622)		39,316
Remeasurements of defined benefit plans		1,759		(1,353)		15,892
Share of other comprehensive income of affiliates accounted for using equity method		504		(147)		4,560
Total other comprehensive income (Note 24)	_	38,688		(55,871)	-	349,457
Comprehensive income	¥	73,785	¥	18,417	\$	666,472
Comprehensive income attributable to: Owners of parent Non-controlling interests	¥	62,261 11,524	¥	22,201 (3,784)	\$	562,380 104,092

Years ended March 31, 2021 and 2020												1	Millions of yen
							Sh	nareholders' e	qui	ity			
Balance at April 1, 2019  Cumulative effects of changes in accounting policies	¥	Capital stock	¥		al surplus 419,255	¥		Retained earnings 322,858 (100)		Treasury (168			Total shareholders' equity 588,474 (100)
Restated balance		15,000			419,255			322,758		(168	3,63	39)	588,373
Changes during the period Dividends Profit attributable to owners of parent								(20,175) 61,219					(20,175) 61,219
Change in scope of consolidation Net changes other than shareholders' equity								(1,537)					(1,537)
Total changes during the period  Balance at March 31, 2020	¥	15,000	¥		419,255	¥		39,506 362,264		¥ (168	2.63		39,506 627,880
		Net unrealized holding gains or	Def	erred	Foreig	gn		Remeasure -ments of defined		Total accumulated other	=	Non-	
		losses on		es on	translat			benefit		comprehen-		controlling	
		securities		dges	adjustn			plans	-	sive income		interests	Total net assets
Balance at April 1, 2019	¥	22,187 ¥	(14	4,340)	¥ 19,	,789	¥	(2,260)	¥_	25,376	¥	120,190	·
Cumulative effects of changes in accounting policies		22,187	(1	4.240)	10	789		(2.2(0)		25,376		(46) 120,143	(147) 733,894
Restated balance Changes during the period		22,187	(1	4,340)	19,	,/89		(2,260)		23,370		120,143	/33,894
Dividends Profit attributable to owners of parent Change in scope of consolidation													(20,175) 61,219 (1,537)
Net changes other than shareholders' equity		(5,516)	(2	8,277)	(3,	884)		(1,340)		(39,018)		1,159	(37,858)
Total changes during the period		(5,516)		8,277)		,884)		(1,340)	_	(39,018)		1,159	1,648
Balance at March 31, 2020	¥	16,671 ¥	(4:	2,617)	¥ 15,	,905	¥	(3,600)	¥	(13,641)	¥	121,303	¥ 735,542

												Mill	ions of yen
						S	hareholders' e	qui	ty				
		Capital stock			surplus		Retained earnings		Treasury				Total reholders' equity
Balance at April 1, 2020	¥	15,000	_ ¥	4	19,255	¥	362,264		¥ (168	3,63	39) ¥		627,880
Changes during the period Dividends Profit attributable to owners of parent Purchase of shares of consolidated subsidiaries				(	(11,842)		(15,554) 33,627						(15,554) 33,627 (11,842)
Disposal of treasury stock				,	4,673				05	5,32	26		100,000
Change in scope of consolidation  Net changes other than shareholders' equity					4,073		(501)		,	,,,,,	20		(501)
Total changes during the period		_	-		(7,168)	_	17,571		95	5,32	26		105,729
Balance at March 31, 2021	¥	15,000	¥	4	12,086	¥	379,836		¥ (73	3,31	13) ¥		733,609
			Acc	umulated	other compi	ehei	nsive income			,			
		Net unrealized holding gains or losses on securities	gai	erred ns or es on dges	Foreign currency translation adjustment		Remeasure -ments of defined benefit plans		Total accumulated other comprehen- sive income		Non- controlling interests	T	otal net assets
Balance at April 1, 2020	¥	16,671 ¥	(4	2,617) ¥	15,905	5 ¥	(3,600)	¥	(13,641)	¥	121,303	¥	735,542
Changes during the period Dividends Profit attributable to owners of parent Purchase of shares of consolidated subsidiaries													(15,554) 33,627 (11,842)
Disposal of treasury stock Change in scope of consolidation													100,000 (501)
Net changes other than shareholders' equity		9,710	1	4,284	2,584	1	2,052		28,633		52,162		80,795
Total changes during the period		9,710	1	4,284	2,584	1	2,052	-	28,633		52,162	-	186,524
Balance at March 31, 2021	¥	26,382 ¥	(2	8,332) ¥	18,490	) ¥	(1,548)	¥	14,991	¥	173,465	¥	922,067
						_							

	Thou	sands of U.S. dollars
	Shareholders' equity	
	Capital Capital Retained	Total shareholders'
	stock surplus earnings Treasury stock	equity
Balance at April 1, 2020	\$ <u>135,489</u> \$ <u>3,786,970</u> \$ <u>3,272,197</u> \$ <u>(1,523,257)</u>	\$ 5,671,400
Changes during the period	(140.501)	(140.501)
Dividends	(140,501)	(140,501)
Profit attributable to owners of parent	303,747	303,747
Purchase of shares of consolidated subsidiaries	(106,968)	(106,968)
Disposal of treasury stock	42,217 861,045	903,262
Change in scope of consolidation	(4,529)	(4,529)
Net changes other than shareholders' equity		
Total changes during the period	<u> </u>	955,010
Balance at March 31, 2021	\$ <u>135,489</u> \$ <u>3,722,220</u> \$ <u>3,430,914</u> \$ <u>(662,212)</u>	\$ 6,626,410
	Accumulated other comprehensive income	
	Net	
	unrealized Remeasure Total	
	holding Deferred Foreign -ments of accumulated	
	gains or gains or currency defined other N	on-
		rolling
		erests Total net assets
Balance at April 1, 2020	\$ <u>150,588</u> \$ <u>(384,947)</u> \$ <u>143,666</u> \$ <u>(32,524)</u> \$ <u>(123,217)</u> \$ <u>1,09</u>	5,683 \$ 6,643,866
Changes during the period		
Dividends		(140,501)
Profit attributable to owners of parent		303,747
Purchase of shares of consolidated subsidiaries		(106,968)
Disposal of treasury stock		903,262
Change in scope of consolidation		(4,529)
Net changes other than shareholders' equity	<u> </u>	71,161 729,794
Total changes during the period		1,161 1,684,804
Balance at March 31, 2021	\$ <u>238,301</u> \$ <u>(255,916)</u> \$ <u>167,014</u> \$ <u>(13,983)</u> \$ <u>135,416</u> \$ <u>1,56</u>	8,328,670

		Millions of yen				Thousands of U.S. dollars		
	_	2021		2020	_	2021		
Cash flows from operating activities:		42.000		01.005		200 202		
Profit before income taxes	¥	43,088	¥	91,035 99,519	\$	389,203 1,050,764		
Depreciation of leased assets and property and equipment for internal use Impairment loss		116,330 19,907		2,625		1,030,764		
Amortization of goodwill		9,120		9,129		82,383		
Increase (decrease) in allowance for doubtful accounts		21,286		1,156		192,276		
Increase (decrease) in other reserves (Note 25)		(258)		(318)		(2,336)		
Increase (decrease) in net defined benefit liability		(796)		526		(7,192)		
Loss (gain) on disposal of property and equipment for internal use		237		187		2,147		
Loss (gain) on valuation of investment securities		26		2,041		240		
Loss on valuation of golf club memberships		_		23		_		
Gain on transfer from business divestitures		(1.740)		(280)		(15,002)		
Interest income and dividend income Interest expenses		(1,749) 76,067		(1,512) 59,133		(15,802) 687,084		
Amortization of bond issuance cost		361		794		3,269		
Equity in losses (earnings) of affiliates		(4,099)		(2,761)		(37,032)		
Loss (gain) on disposal of leased assets		(8,690)		(22,112)		(78,500)		
Loss (gain) on sales of investment securities		(1,746)		(2,547)		(15,774)		
Loss (gain) on sales of shares of subsidiaries and affiliates				(139)		_		
Decrease (increase) in installment sales receivable		24,193		(41,154)		218,528		
Net decrease (increase) in lease receivables and investment assets		39,195		(68,769)		354,035		
Decrease (increase) in loans receivable		(139,833)		39,007		(1,263,059)		
Decrease (increase) in operational investment securities		(1,007)		(15,277)		(9,104)		
Decrease (increase) in delinquent receivables		(17,994)		4,391		(162,535)		
Purchase of leased assets Proceeds from sales of leased assets		(670,458) 107,936		(553,730) 238,705		(6,055,990) 974,952		
Decrease (increase) in advances on purchases of leased assets		217,248		(45,973)		1,962,320		
Purchase of other operating assets		(36,998)		(15,575)		(334,192)		
Increase (decrease) in trade notes payable and accounts payable		(6,073)		(6,693)		(54,861)		
Other, net		(10,830)		44,930		(97,831)		
	_	(225,537)		(168,060)	_	(2,037,192)		
Interest income and dividend income received	_	2,986		2,849	_	26,977		
Interest expenses paid		(65,697)		(59,106)		(593,422)		
Income taxes paid	_	(8,610)	_	(8,312)	_	(77,777)		
Net cash used in operating activities	_	(296,859)		(232,629)	_	(2,681,415)		
Cash flows from investing activities:								
Purchase of property and equipment for internal use		(6,232)		(7,041)		(56,300)		
Proceeds from sales of property and equipment for internal use		25		5		231		
Purchase of investment securities		(1,426)		(34,064)		(12,887)		
Proceeds from sales and redemption of investment securities		3,607		4,775		32,588		
Decrease (increase) in time deposits		_		(1,000)		_		
Purchase of investments in subsidiaries resulting		(50,338)		(5,398)		(454,690)		
in change in scope of consolidation (Note 25) Proceeds from business divestitures		_		280		_		
Other, net		2,138		(123)		19,318		
Net cash used in investing activities	_	(52,226)	_	(42,567)	-	(471,739)		
	_	(32,220)		(42,307)	_	(4/1,/39)		
Cash flows from financing activities:		(12.510)		(24.141)		(112.077)		
Net increase (decrease) in short-term loans		(12,518)		(24,141)		(113,077)		
Net increase (decrease) in commercial paper		(67,500)		(19,000)		(609,701)		
Proceeds from long-term loans		1,061,580		1,105,400		9,588,840		
Repayments of long-term loans		(748,480)		(819,143)		(6,760,728)		
Proceeds from securitization of lease receivables		52,711		54,294		476,126		
Repayments of payables under securitization of lease receivables		(62,516)		(71,914)		(564,686)		
Proceeds from issuance of bonds Redemption of bonds		121,938 (70,400)		279,721 (80,076)		1,101,419 (635,896)		
Repayments of lease obligations		(1,584)		(2,870)		(14,314)		
Decrease (increase) in pledged deposits		26,581		(48,398)		240,100		
Cash dividends paid		(15,554)		(20,175)		(140,501)		
Proceeds from stock issuance to non-controlling shareholders		2,017		_		18,219		
Cash dividends paid to non-controlling interests		(179)		(33)		(1,624)		
Proceeds from sales of treasury stock		100,000				903,261		
Net cash provided by financing activities	_	386,094		353,662	_	3,487,438		
Effect of exchange rate change on cash and cash equivalents	_	910	_	(1,340)		8,226		
Net increase (decrease) in cash and cash equivalents	_	37,919		77,125	_	342,510		
Cash and cash equivalents at the beginning of the year		185,864		108,420		1,678,837		
Increase (decrease) in cash and cash equivalents resulting from change in scope of consolidation		222		318		2,009		
Cash and cash equivalents at the end of the year (Note 25)	¥	224,005	¥	185,864	\$	2,023,357		
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#### 1. BASIS OF PRESENTATION

Sumitomo Mitsui Finance and Leasing Company, Limited ("the Company") and its subsidiaries (together "the Group") have prepared the accompanying consolidated financial statements in accordance with the provisions set forth in the Financial Instruments and Exchange Act of Japan ("the FIEA") and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards ("IFRS").

The accompanying consolidated financial statements have been restructured and translated into English from the consolidated financial statements of the Company prepared in accordance with Japanese GAAP.

Some supplementary information included in the statutory Japanese language consolidated financial statements, but not necessarily required for fair presentation, is not presented in the accompanying consolidated financial statements.

Amounts less than one million yen have been omitted. As a result, the totals in Japanese yen shown in the financial statements do not necessarily agree with the sum of the individual amounts.

The translation of the Japanese yen amounts into U.S. dollars is included solely for the convenience of readers outside Japan, using the prevailing exchange rate at March 31, 2021, which was ¥110.71 to US\$1. These translations should not be construed as representation that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at that rate.

# 2. SIGNIFICANT ACCOUNTING POLICIES FOR PREPARING CONSOLIDATED FINANCIAL STATEMENTS

### (1) Scope of consolidation

### (a) Consolidated subsidiaries

The number of consolidated subsidiaries at March 31, 2021 was 146.

Principal companies at March 31, 2021 were as follows:

SMFL MIRAI Partners Co., Ltd.

SMFL MIRAI Partners Investment 2 Co., Ltd.

Kenedix, Inc. and its 40 subsidiaries

SC Club Co., Ltd.

SFI Leasing Company, Limited

SMFL Rental Company, Limited

AJCC Corporation

MAX-REALTY INC.

Kyushu Capital Finance Company, Limited

SMFL Trust Company, Limited

SMFL Business Service Company, Limited

SMBC Aviation Capital Limited

SMBC Aviation Capital (UK) Limited

SMBC Aero Engine Lease B.V.

SMFL LCI Helicopters Limited

Sumitomo Mitsui Finance and Leasing (China) Co., Ltd.

Shanghai Sumitomo Mitsui General Finance and Leasing Co., Ltd.

Shanghai Sumitomo Mitsui Finance and Leasing Co., Ltd.

Sumitomo Mitsui Finance and Leasing (Singapore) Pte. Ltd.

SMFL Hire Purchase (Malaysia) Sdn. Bhd.

SMFL Leasing (Malaysia) Sdn. Bhd.

PT. SMFL Leasing Indonesia

DMG MORI Finance GmbH

SMFL Leasing (Thailand) Co., Ltd.

Sumitomo Mitsui Finance and Leasing (Hong Kong) Ltd.

Otemachi 142 Tokutei Mokuteki Kaisha

Other 80 companies

Kenedix, Inc. and its 40 subsidiaries and SMFL LCI Helicopters Limited and its 18 subsidiaries were newly included in the scope of consolidation due to the acquisitions of shares in the fiscal year ended March 31, 2021.

SMFL MIRAI Partners Investment 2 Co., Ltd. and other 13 companies were newly included in the scope of consolidation due to the establishment in the fiscal year ended March 31, 2021.

SMFL Space Leasing Company, Limited and other 3 companies were excluded from the scope of consolidation due to liquidation in the fiscal year ended March 31, 2021.

### (b) Unconsolidated subsidiaries

Eifel Leasing Co., Ltd. and other 133 companies have been excluded from the scope of consolidation pursuant to Article 5 Paragraph 1 Item 2 of Ordinance on Terminology, Forms and Preparation Methods of Consolidated Financial Statements because they are operators of silent partnerships for lease transactions and their assets and profits/losses do not belong to them substantially.

Abisko Leasing Co., Ltd. and other 82 companies have been excluded from the scope of consolidation because they are small business and the effect of their total assets, revenues, profit or loss (the amount in proportion to the share held by the Company), and retained earnings (the amount in proportion to the share held by the Company) on the accompanying consolidated financial statements are not significant.

## (2) Application of the equity method

# (a) Affiliates accounted for by the equity method: 33 companies

Sumitomo Mitsui Auto Service Company, Limited

**NEC Capital Solutions Limited** 

CRE, Inc.

**SMART** Incorporated

Mirai Energy Partners Co., Ltd.

The Shimizu Lease and Card Co., Ltd.

Other 27 companies

Kenedix, Inc. and its 19 affiliates accounted for by the equity method and SMBC REIT Management Co., Ltd. and other 1 company were newly included in the scope of equity method due to the acquisition of shares in the fiscal year ended March 31, 2021.

### (b) Unconsolidated subsidiaries and affiliates not accounted for by the equity method

Eifel Leasing Co., Ltd. and other 133 unconsolidated subsidiaries have been excluded from the scope of equity method pursuant to Article 10 Paragraph 1 Item 2 of Ordinance on Terminology, Forms and Preparation Methods of Consolidated Financial Statements because they are operators of silent partnerships for lease transactions and their assets and profit/losses do not belong to them substantially.

Abisko Leasing Co., Ltd. and other 82 unconsolidated subsidiaries, and Bangkok SMBC Consulting Co., Ltd. have been excluded from the scope of equity method because the effect of their profit or loss (the amount in proportion to the share held by the Company) and retained earnings (the amount in proportion to the share held by the Company) on the accompanying consolidated financial statements are not significant.

### (3) The balance sheet dates of consolidated subsidiaries

The balance sheet date of Sumitomo Mitsui Finance and Leasing (China) Co., Ltd. and other 50 companies is December 31. The balance sheet date of Aviation Management Co., Ltd. and other 1 company is the end of February. They are consolidated on the basis of their respective balance sheet dates because the differences from consolidated balance sheet date are three months or less.

Appropriate adjustments are made for material transactions during the periods between their respective balance sheet dates and the consolidated balance sheet date.

Atlas Leasing Co., Ltd. and other 63 companies are consolidated based on provisional financial statements as of the consolidated balance sheet date.

# (4) Accounting policies

### (a) Securities

Other securities (Securities other than trading purpose securities, held-to-maturity securities and

investments in unconsolidated subsidiaries and affiliates are classified as "Other securities.")

Other securities with market prices: Stocks are carried at their average market prices during one month immediately before the balance sheet date. Bonds and others are carried at their fiscal year-end market prices. Unrealized gains and losses, net of applicable taxes, are reported in a separate component of net assets. The costs of securities sold are calculated by moving-average method.

Other securities whose fair values are extremely difficult to determine: Carrying amounts are calculated by using moving-average cost method or amortized cost method.

Investments in limited partnership, which are deemed securities under Article 2, Clause 2 of the FIEA, are recorded under the equity method and based on the latest financial statements available on the reportable date stipulated by the partnership contracts.

(b) Derivative transactions

Derivative transactions are carried at fair value, unless allocation method or special treatment for hedge accounting is applied, in which case the derivative transaction balances are not recorded as assets or liabilities.

(c) Inventories

Inventories held for sale in the ordinary course of business are stated at the lower of cost which is determined by specific identification method or net selling value which is defined as the selling price less additional estimated manufacturing costs and estimated direct selling expenses. The replacement cost may be used in place of net selling value, if appropriate.

(d) Leased assets

Leased assets are generally depreciated using the straight-line method over the lease term or estimated useful lives considering the estimated disposal values at the end of the lease term as residual values.

(e) Other operating assets

Other operating assets are generally depreciated using the straight-line method over the estimated useful lives of the assets considering the estimated disposal values as the residual values.

(f) Property and equipment for internal use (excluding Lease rental assets)

Depreciation of property and equipment of the Company and domestic consolidated subsidiaries is generally calculated using the declining-balance method, while depreciation of buildings, facilities attached to buildings and structures acquired on or after April 1, 2016 is calculated using the straight-line method. Depreciation of property and equipment of overseas consolidated subsidiaries is generally calculated using the straight-line method. The estimated useful lives of major items are as follows.

Buildings • • • 3 to 50 years

Office Equipment • • • 3 to 20 years

### (g) Intangible assets (excluding Goodwill and Lease rental assets)

Capitalized software for internal use owned by the Company and consolidated subsidiaries is amortized using the straight-line method over its estimated useful life (basically five years). Amortization of other intangible assets is calculated using the straight-line method.

## (h) Lease rental assets used as lessees

Lease rental assets with respect to non-ownership-transfer type finance leases are depreciated using the straight-line method, assuming that the lease terms are their estimated useful lives and residual values are zero.

### (i) Allowance for doubtful accounts

The allowance for doubtful accounts is provided for the estimated amount of probable losses on receivables. The allowance for doubtful accounts for normal receivables is computed based on the actual historical percentage of bad debts, while the allowance for doubtful accounts for specifically identified doubtful receivables is based on the estimate of uncollectible amounts.

As for claims in bankruptcy etc., the amounts deemed uncollectible were directly written off. The amounts directly written off for the fiscal years ended March 31, 2021 and 2020 were \$38,513 million (US\$347,873 thousand) and \$36,745 million, respectively.

### (j) Allowance for loss on disposal of leased assets

The Company provides for estimated disposal losses individually on leased assets resulting from expiration of lease agreements.

### (k) Reserve for employee bonuses

Reserve for employee bonuses is provided for payment of bonuses to employees, in the amount of estimated bonuses, which are attributable to the fiscal year.

### (1) Reserve for directors' bonuses

Reserve for directors' bonuses is provided for payment of bonuses to directors, in the amount of estimated bonuses, which are attributable to the fiscal year.

### (m) Reserve for directors' retirement benefits

Reserve for directors' retirement benefits is provided for payment of retirement benefits to directors, corporate auditors and other executive officers, in the amount deemed accrued at the fiscal year-end based on the Company's internal regulations.

# (n) Accounting method for severance and retirement benefits

The benefit formula basis is used to attribute expected retirement benefits to the respective fiscal

year in calculating projected benefit obligations.

Unrecognized prior service costs are amortized under straight-line method over a certain period (primarily 10 years) within the estimated average remaining service period of employees, commencing from the year of incurrence.

Unrecognized actuarial gains or losses are amortized under straight-line method over a certain period (primarily 10 years) within the estimated average remaining service period of employees, commencing from the next fiscal year of incurrence.

### (o) Recognition of income and expense

### i) Recognition of income and expense on finance leases

Lease income and related costs are recognized over the lease term when lease payments become due.

## ii) Recognition of income on operating leases

Lease income is recognized on the straight-line basis over the lease term, based on the contractual amount of lease fees per month.

### (p) Foreign currency translation

All receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rate prevailing at the consolidated balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statements of income. All assets, liabilities, revenues and expenses in the financial statements of overseas subsidiaries and affiliates are translated into Japanese yen at the spot rate at the consolidated balance sheet date etc. The resulting foreign currency translation adjustments are shown as "Foreign currency translation adjustments" or "Non-controlling interests" in the separate components of net assets.

# (q) Hedge accounting

## i) Hedge accounting methods

The Group principally applies either deferred hedge accounting or fair value hedge accounting, etc. However, the allocation method is applied for foreign exchange forward contracts and other contracts meeting certain criteria. In addition, the special treatment is applied for interest-rate swaps meeting certain criteria.

# ii) Hedging instruments and hedged items

Hedging instruments: Loans denominated in foreign currencies, foreign exchange forward contract transactions, currency swap transactions, interest rate swap transactions and others Hedged items: Investments in subsidiaries denominated in foreign currencies, other securities denominated in foreign currencies, future transactions, loans and others

### iii) Hedging policy and method of assessing hedge effectiveness

The Group uses derivative transactions to reduce foreign exchange and interest rate fluctuation risks associated with business activities and manage assets, liabilities, profits and losses comprehensively.

For the comprehensive hedges where the hedged item is a group of loans and the hedging instruments are interest rate swaps, etc., the Group assesses the hedge effectiveness by comparing the accumulated fluctuation of cash flows from the hedged items with those from the hedging instruments between the inception of the hedges and the consolidated fiscal year-end.

As for fair value hedges applied to other securities denominated in foreign currencies, the Group assesses the hedge effectiveness by identifying the items to be hedged in advance and comparing the ratio of fluctuation amount of the hedged items (other securities dominated in foreign currencies) and the hedging instruments (loans denominated in foreign currencies) due to changes in foreign exchange rates.

#### (r) Goodwill

Goodwill is amortized using the straight-line method within 20 years in which the effect of the return on the investment is expected to realize.

However, immaterial goodwill is charged to expense directly when it is generated.

# (s) Scope of "Cash and cash equivalents" on consolidated statements of cash flows

For the purpose of presenting the consolidated statements of cash flows, cash and cash equivalents represent cash, due from banks and short-term investments due within three months from the date of acquisition, which are easily convertible into cash with little or no risk from fluctuation in value.

### (t) National and local consumption taxes

National and local consumption taxes are accounted for using the tax-excluded method.

### (u) Interest expense on development projects

Interest expenses for large real estate development projects during normal development period are included in the acquisition costs.

#### (v) Application of the consolidated taxation system

The consolidated taxation system is applied from the fiscal year ended March 31, 2020.

# (w) Application of tax effect accounting for the transition from the consolidated taxation system to the group taxation system

Having regard to paragraph 3 of "Practical Solution on the Treatment of Tax Effect Accounting for the Transition from the Consolidated Taxation System to the Group Tax Sharing System" (PITF No.39, March 31, 2020), the Company and its domestic consolidated subsidiaries did not follow paragraph 44 of "Implementation Guidance on Tax Effect Accounting" (ASBJ Guidance No. 28, February 16, 2018) but applied provisions of pre-amended tax laws when calculating the amounts of deferred tax assets and liabilities that relate to transitioning to the group taxation system and related amendments of tax laws for transitioning to the single tax payment system.

#### 3. SIGNIFICANT ACCOUNTING ESTIMATES

### (1) Allowance for doubtful accounts

- a. Carrying amounts in the consolidated financial statements for the year ended March 31, 2021 Allowance for doubtful accounts as of March 31, 2021 were \(\xi\)37,747 million (US\\$340,954 thousand).
- b. Other information that assists users of consolidated financial statements in understanding the nature of the estimates

The allowance for doubtful accounts is provided for the estimated amount of probable losses on installment sales receivable, lease receivables and investment assets, loans receivable, delinquent receivables and others. The allowance for doubtful accounts for normal receivables is computed based on the actual historical percentage of bad debts, while the allowance for doubtful accounts for specifically identified doubtful receivables is based on the estimate of uncollectible amounts in reference to collateral value and other factors, by each borrower category classified according to credit risk based on results of the asset self-assessment in accordance with its internal self-assessment standards for assets.

The determination of borrower categories is based on quantitative factors such as financial indicators as well as information related to qualitative factors such as future performance outlooks and cash flow conditions in accordance with the self-assessment standards established by the Group. In addition, the Group has made accounting estimates assuming that the effects of the novel coronavirus disease (COVID-19) will continue over a certain period of time, based on information from several external sources.

In the event of changes in the business conditions of the debtors or collateral values on which such estimates are based, additional provision may be required.

### (2) Impairment losses on leased assets

- a. Carrying amounts in the consolidated financial statements for the year ended March 31, 2021 Leased assets as of March 31, 2021 were ¥2,758,044 million (US\$24,912,333 thousand) and impairment losses on leased assets for the year ended March 31, 2021 were ¥19,907 million (US\$179,814 thousand).
- b. Other information that assists users of consolidated financial statements in understanding the nature of the estimates

For assets or asset groups of leased assets for which there is an indication of impairment, the Group reduces the carrying amounts of the leased assets to the recoverable amount and records the amount of reduction as an impairment loss.

The recoverable amount of leased assets is measured as the higher of the net realizable value, which is the fair value of the leased assets less estimated costs of disposal (or the fair value less costs of disposal for overseas consolidated subsidiaries applying IFRS), and the value in use. Net realizable value or fair value is determined based on market value, and value in use is determined based on future cash flows based on factors including lease contracts and estimated residual values, and discount rates based on factors including market interest rates and other market conditions.

The future cash flows and discount rates used as assumptions in the estimates are calculated based on the secondhand trading market and other market conditions, taking into consideration the status of lease contracts as of the end of the fiscal year. In addition, for leased assets that are likely to be affected by COVID-19, the Group has made accounting estimates assuming that the effects of COVID-19 will continue over a certain period of time, based on information from several external sources.

In the event of changes in such premise or assumptions, an impairment loss may be recognized.

### (3) Deferred tax assets

- a. Carrying amounts in the consolidated financial statements for the year ended March 31, 2021 Deferred tax assets and deferred tax liabilities as of March 31, 2021 were ¥21,962 million (US\$198,376 thousand) and ¥58,601 million (US\$529,321 thousand), respectively.
- b. Other information that assists users of consolidated financial statements in understanding the nature of the estimates

The Group recognizes deferred tax assets or deferred tax liabilities by deducting the amount of taxes that is not expected to be recovered or paid in future accounting periods from the amount of taxes related to temporary differences.

Deferred tax assets are recognized by assessing the recoverability of the estimated amount of tax reduction related to the reversal of future deductible temporary differences or the offsetting of tax loss carryforwards against taxable income before temporary differences and the occurrence of unused foreign tax credit carryforwards in future accounting periods.

The judgment on the recoverability of deferred tax assets is based on the scheduling of future taxable income and temporary differences, etc., which are estimated by revising the figures assumed

March 31, 2021 and 2020

in the medium-term management plan in line with external factors such as the business environment, the Group's business performance, and the status of achievement of the medium-term management plan. In addition, the Group has made accounting estimates assuming that the effects of COVID-19 will continue over a certain period of time, based on information from several external sources.

The amount of deferred tax assets may change in the event of changes in the future taxable income and scheduling of temporary differences, etc., which are used as assumptions under such estimates.

### 4. CHANGE IN ACCOUNTING POLICY

For the fiscal year ended March 31, 2021

There were no changes in accounting policy in the fiscal year ended March 31, 2021.

For the fiscal year ended March 31, 2020

Adoption of "Leases" (IFRS 16)

The Company's overseas consolidated subsidiaries adopted "Leases" (IFRS 16) effective from the beginning of the fiscal year ended March 31, 2020. Accordingly, a lessee is required to recognize substantially all leases as assets or liabilities on the consolidated balance sheet.

In applying this standard, the Company has elected to recognize the cumulative effect of applying this standard on the date of initial application, which is permitted as a transitional measure.

As a result, at the beginning of the fiscal year ended March 31, 2020, property and equipment for internal use and lease obligations increased by ¥946 million and ¥1,094 million, respectively, and non-controlling interests and retained earnings decreased by ¥46 million and ¥100 million, respectively.

The effect of this change on profit and amounts per share of the Company's overseas consolidated subsidiaries for the fiscal year ended March 31, 2020 is immaterial.

#### 5. ACCOUNTING STANDARDS ISSUED BUT NOT YET ADOPTED

"Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020)
"Implementation Guidance on Accounting Standard for Revenue Recognition" (ASBJ Guidance No. 30, March 26, 2021)

### (1) Overview

The above standard and guidance provide comprehensive principles for revenue recognition. Under the standard and guidance, revenue is recognized by applying following five steps: Step1: Identify contract(s) with customers.

Step2: Identify the performance obligations in the contract.

Step3: Determine the transaction price.

Step4: Allocate the transaction price to the performance obligation in the contract.

Step5: Recognize revenue when (or as) the entity satisfies a performance obligation.

### (2) Effective date

Effective from the beginning of the fiscal year ending March 31, 2022.

### (3) Effects of the application of the standards

The Company and its consolidated domestic subsidiaries are currently in the process of determining the effects of these new standards on the consolidated financial statements.

"Accounting Standard for Fair Value Measurement" (ASBJ Statement No. 30, July 4, 2019)

"Implementation Guidance on Accounting Standard for Fair Value Measurement" (ASBJ Guidance No. 31, July 4, 2019)

"Accounting Standard for Measurement of Inventories" (ASBJ Statement No. 9, July 4, 2019)

"Accounting Standard for Financial Instruments" (ASBJ Statement No. 10, July 4, 2019)

"Implementation Guidance on Disclosures about Fair Value of Financial Instruments" (ASBJ Guidance No. 19, March 31, 2020)

### (1) Overview

In order to enhance comparability with internationally recognized accounting standards, "Accounting Standard for Fair Value Measurement" and "Implementation Guidance on Accounting Standard for Fair Value Measurement" (together, hereinafter referred to as "Fair Value Accounting Standards") were developed and guidance on methods measuring fair value was issued. Fair Value Accounting Standards are applicable to the fair value measurement of the following items:

- Financial instruments in "Accounting Standard for Financial Instruments"; and inventories held for trading purposes in "Accounting Standard for Measurement of Inventories."

In addition, "Implementation Guidance on Disclosures about Fair Value of Financial Instruments" was revised to include notes regarding the breakdown by level of fair values of financial instruments.

### (2) Effective date

Effective from the beginning of the fiscal year ending March 31, 2022.

### (3) Effects of the application of the standards

The Company and its consolidated domestic subsidiaries are currently in the process of determining the effects of these new standards on the consolidated financial statements.

### 6. CHANGES IN PRESENTATION METHOD

For the fiscal year ended March 31, 2021

# Adoption of "Accounting Standard for Disclosure of Accounting Estimates"

The Company and its subsidiaries adopted ASBJ Statement No. 31 "Accounting Standard for Disclosure of Accounting Estimates" (March 31, 2020) to the consolidated financial statements for the fiscal year ended March 31, 2021, and therefore significant accounting estimates are disclosed in the note to the consolidated financial statements.

The note does not include information for the prior consolidated fiscal year in accordance with the transitional provision set out in paragraph 11 of the Accounting Standard.

### For the fiscal year ended March 31, 2020

There were no changes in presentation in the fiscal year ended March 31, 2020.

#### 7. ADDITIONAL INFORMATION

For the fiscal year ended March 31, 2021

There was no additional information in the fiscal year ended March 31, 2021.

For the fiscal year ended March 31, 2020

# Accounting Estimates Related to the Effects of the Spread of the Novel Coronavirus Disease (COVID-19)

In the fiscal year ended March 31, 2020, the rapid spread of COVID-19 on a global scale has brought the global economic activity to a standstill.

For the Group, there are possibilities that the collections of lease receivables will be delayed, and depending on the timing of the settlement of COVID-19, accounting estimates regarding allowance for doubtful accounts, impairment of leased assets, and recoverability of deferred tax assets may be affected significantly.

While it is extremely difficult to predict when the effects of COVID-19 will be contained, the Group has made accounting estimates assuming that the effects of COVID-19 will continue for a certain period in the fiscal year ending March 31, 2021, based on information from several external sources.

Also, since estimates concerning the effects of COVID-19 are highly uncertain, changes in the above assumptions may result in additional recording of allowance for doubtful accounts, recognition of impairment loss, and a reversal of deferred tax assets in the following fiscal year.

# 8. ADVANCED DEPRECIATION AND ACCUMULATED DEPRECIATION OF PROPERTY AND EQUIPMENT

The Company applied advanced depreciation to property and equipment (leased assets) purchased with government subsidy. ¥27 million (US\$244 thousand) and ¥152 million were deducted from the cost of property and equipment (leased assets) at March 31, 2021 and 2020, respectively.

Accumulated depreciation of property and equipment at March 31, 2021 and 2020 were as follows:

		Million	,	Thousands of U.S. Dollars			
At March 31,		2021		2020		2021	
Leased assets	¥	466,761	¥	372,338	\$	4,216,069	
Other operating assets		2,028		_		18,318	
Property and equipment for internal use		7,219		6,337		65,206	

Note: Accumulated depreciation includes accumulated impairment loss.

### 9. INVESTMENT AND RENTAL PROPERTY

The Company and certain consolidated subsidiaries own commercial properties and office buildings for rent in Tokyo and other areas.

Rental profits were ¥20,256 million (US\$182,965 thousand) and ¥14,892 million (rental profits are recorded as revenues and rental expenses are recorded as costs and expenses) for the fiscal years ended March 31, 2021 and 2020, respectively.

The carrying amounts in the consolidated balance sheets, the increase/decrease during the fiscal year, and the fair value of the rental properties for the fiscal years ended March 31, 2021 and 2020 were as follows:

		Millior	Thousands of U.S. Dollars				
		2021		2020	2021		
Carrying amounts in the consolidated balance sheets: Beginning balance	¥	811,053	¥	602,908	\$	7,325,924	
Net increase during the fiscal year		145,936		208,145		1,318,183	
Ending balance	-	956,990		811,053		8,644,115	
Fair value at the balance sheet date	-	1,061,119		892,074		9,584,672	

### Notes:

- 1. The carrying amounts in the consolidated balance sheets represent the acquisition cost less accumulated depreciation and accumulated impairment loss.
- 2. For the fiscal year ended March 31, 2021, the main reasons for the increase were the purchase of property of ¥187,717 million (US\$1,695,574 thousand) and the acquisition of shares of Kenedix, Inc. and its subsidiaries of ¥39,736 million (US\$358,920 thousand), and the main reason for the decrease was the sales of property of ¥82,934 million (US\$749,110 thousand). For the fiscal year ended March 31, 2020, the main reason for the increase was the purchase of property of ¥301,446 million and the main reason for the decrease was the sales of property of ¥84,129 million.
- 3. With regard to the fair value at the balance sheet date, the fair values of major properties were estimated based on Japan's Real Estate Appraisal Standard. For other properties, fair values were estimated based on consistent values and indices that are judged as appropriately reflecting market values.

## 10. DELINQUENT RECEIVABLES

Delinquent receivables are receivables, of which definition is stipulated in Section 32, Paragraph 1-10 of Ordinance on Terminology, Forms and Preparation Methods of Financial Statements, etc.

# 11. BORROWED MONEY

	Millio	ns of Yen	Thousands of U.S. Dollars	Weighted average interest rate	
At March 31,	2021	2020	2021	(%)	Due
Short-term loans from banks and other					
financial institutions	¥ 1,024,466	¥ 1,037,413	\$ 9,253,599	0.24	_
Short-term non-recourse loans from banks and other financial institutions	488	_	4,408	0.86	
Long-term loans due within one year from					
banks and other financial institutions	436,960	351,793	3,946,888	1.38	_
Long-term non-recourse loans due within one year from banks and other financial					
institutions	17,617	_	159,127	0.84	
Lease obligations due within one year	16,173	18,633	146,086	4.42	_
Long-term loans excluded due within one					
year from banks and other financial					
institutions	2,095,999	1,782,295	18,932,337	1.69	Apr. 2022 -Sep.2038
Non-recourse long-term loans excluded					36p. <b>2</b> 000
due within one year from banks and					
other financial institutions	75,218	9,150	679,415	0.93	Apr. 2022 -Sep. 2036
Lease obligations excluded due within one					
year	28,577	34,432	258,134	5.86	Apr. 2022 -Mar. 2030
Other interest bearing debts					
Commercial paper due within one year	954,400	1,021,900	8,620,721	0.01	_
Payables under securitization of lease					
receivables	7,760	17,179	70,102	0.57	_
Long-term payables under securitization					
of lease receivables due within one year	14,906	21,047	134,646	1.34	_
Long-term payables under securitization					
of lease receivables	28,155	22,402	254,321	1.21	Apr. 2022 -Jul. 2037
Total	¥ 4,700,724	¥ 4,316,247	\$ 42,459,796	_	

# Notes:

- 1. Weighted average interest rates are calculated based on the year-end balance of the borrowings.
- 2. The repayment schedule on long-term loans, lease obligations, other interest bearing debts and non-recourse loans excluding due within one year subsequent to March 31, 2021 was as follows:

	Millions of Yen		ousands of .S. Dollars	
Long-term loans				
After one year through two years	¥	378,037	\$ 3,414,660	
After two years through three years		285,401	2,577,915	
After three years through four years		313,425	2,831,045	
After four years through five years		362,051	3,270,265	
Lease obligations				
After one year through two years	¥	12,159	\$ 109,827	
After two years through three years		8,187	73,950	
After three years through four years		4,829	43,618	
After four years through five years		2,389	21,579	
Other interest bearing debts				
After one year through two years	¥	9,390	\$ 84,816	
After two years through three years		8,484	76,633	
After three years through four years		2,765	24,975	
After four years through five years		945	8,536	
Long-term non-recourse loans				
After one year through two years	¥	9,062	\$ 81,853	
After two years through three years		1,240	11,200	
After three years through four years		9,541	86,180	
After four years through five years		48,821	440,981	

# 12. BONDS

Issuers   Issuance   2021   2020   2021   rate (%)   Collateral   Due		Date of	Millio	ons of yen	Thousands of U.S. Dollars	Interest		
Euro Medium Term Note (Japanese yen)	Issuers	issuance	2021	2020	2021	rate (%)	Collateral	Due
Companies   Comp	The Company:				_			
Due within one year   May	Euro Medium Term Note	May 17, 2018				0.01~		Apr. 21, 2021 -
Unsecured Bond (public offering)	(Japanese yen)	-Mar. 31, 2021	¥ 74,300	¥ 67,400	\$ 671,123	0.30	Unsecured	Aug. 26, 2025
(public offering)         Aug. 12, 2020         305,000         260,000         2,754,945         0.73         Unsecured Aug. 9, 2030           (Due within one year)         Jan. 22, 2020         30,000         180,652         Unsecured Aug. 9, 2030           (U.S. dollar)         Jan. 22, 2020         55,355         54,405         500,000         2.55         Unsecured Jan. 22, 2025           (Due within one year)         Jan.31, 2017 -         0.11~         Jan. 31, 2022 -         Jan. 31, 2022 -           (private placement)         Mar. 11, 2019         105,000         105,000         948,424         0.26         Unsecured Mar. 10, 2026           (Due within one year)         50,000         -         45,163         Unsecured Mar. 10, 2026           CMPANY:         U.S. dollar-denominated         Jul. 19, 2016 -         2.65~         Jul. 15, 2021-           Bond         Apr. 15, 2019         221,635         218,036         2,001,942         4.13         Unsecured Mar. 10, 2024           (Due within one year)         55,570         -         501,942         4.13         Unsecured Mar. 10, 2024           Others (hote 2)         Mar. 24, 2017         50,730         50,730         458,224         0.75         Secured Sep. 30, 2025           (Due within one year)         - <td>(Due within one year)</td> <td></td> <td>49,300</td> <td>37,400</td> <td>445,308</td> <td></td> <td></td> <td></td>	(Due within one year)		49,300	37,400	445,308			
Clue within one year    Clue	Unsecured Bond	Aug. 5, 2014 -				0.01~		Aug. 5, 2021 -
Unsecured Bond (U.S. dollar)	(public offering)	Aug. 12, 2020	305,000	260,000	2,754,945	0.73	Unsecured	Aug. 9, 2030
(U.S. dollar)	(Due within one year)		20,000	30,000	180,652			
CDue within one year)   CDue within one year)   CDue within one year)   Mar. 11, 2019   105,000   105,000   948,424   0.26   Unsecured Mar. 10, 2026   (Due within one year)   SAMBC AVIATION   CAPITAL FINANCE   DESIGNATED ACTIVITY   COMPANY:   U.S. dollar-denominated   Dul. 19, 2016 - Apr. 15, 2019   221,635   218,036   2,001,942   4.13   Unsecured Apr. 15, 2024   Mar. 10, 2026   Apr. 15, 2024   Mar. 10, 2026   Mar. 20, 2016   Mar. 20,	Unsecured Bond	Jan. 22, 2020						
CDue within one year)   CDue within one year)   CDue within one year)   Mar. 11, 2019   105,000   105,000   948,424   0.26   Unsecured Mar. 10, 2026   (Due within one year)   SAMBC AVIATION   CAPITAL FINANCE   DESIGNATED ACTIVITY   COMPANY:   U.S. dollar-denominated   Dul. 19, 2016 - Apr. 15, 2019   221,635   218,036   2,001,942   4.13   Unsecured Apr. 15, 2024   Mar. 10, 2026   Apr. 15, 2024   Mar. 10, 2026   Mar. 20, 2016   Mar. 20,	(U.S. dollar)		55 <b>,</b> 355	54,405	500,000	2.55	Unsecured	Jan. 22, 2025
(private placement)       Mar. 11, 2019       105,000       105,000       948,424       0.26       Unsecured Mar. 10, 2026         (Due within one year)       5,000       —       45,163         SMBC AVIATION       CAPITAL FINANCE       —       —       45,163         DESIGNATED ACTIVITY COMPANY:       —       —       2.65~       Jul. 15, 2021-         Bond       Apr. 15, 2019       221,635       218,036       2,001,942       4.13       Unsecured Apr. 15, 2024         (Due within one year)       55,570       —       501,942       Unsecured Apr. 15, 2024         Otemachi 142 Tokutei Mokuteki Kaisha:       Specified Bond (Note 1)       Mar. 24, 2017       50,730       50,730       458,224       0.75       Secured Sep. 30, 2025         (Due within one year)       —			_	_	_			
Total   Sum of the property   Sum of the p	Unsecured Bond	Jan.31, 2017 -				0.11~		Jan. 31, 2022 -
SMBC AVIATION       CAPITAL FINANCE         DESIGNATED ACTIVITY       U.S. dollar-denominated       Jul. 19, 2016 -       2.65~       Jul. 15, 2021-         Bond	(private placement)	Mar. 11, 2019	105,000	105,000	948,424	0.26	Unsecured	Mar. 10, 2026
CAPITAL FINANCE DESIGNATED ACTIVITY COMPANY: U.S. dollar-denominated Bond	(Due within one year)		5,000	_	45,163			
DESIGNATED ACTIVITY COMPANY:  U.S. dollar-denominated Bond	SMBC AVIATION							
COMPANY:         U.S. dollar-denominated Bond       Jul. 19, 2016 – Apr. 15, 2019       221,635       218,036       2,001,942       4.13       Unsecured Apr. 15, 2024         (Due within one year)       55,570       —       501,942         Otemachi 142 Tokutei Mokuteki Kaisha:       Mar. 24, 2017       50,730       50,730       458,224       0.75       Secured Sep. 30, 2025         (Due within one year)       — <td>CAPITAL FINANCE</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	CAPITAL FINANCE							
U.S. dollar-denominated Bond       Jul. 19, 2016 – Apr. 15, 2019       221,635       218,036       2,001,942       4.13       Unsecured Apr. 15, 2024         (Due within one year)       55,570       −       501,942         Otemachi 142 Tokutei Mokuteki Kaisha:       Mar. 24, 2017       50,730       50,730       458,224       0.75       Secured Sep. 30, 2025         (Due within one year)       −       −       −       −         Others (Note 2)       8,618       7,380       77,843       −       −       −         (Due within one year)       3,403       −       30,738       −       −       −         Total       ¥ 820,639       ¥ 762,952       \$ 7,412,510       −       −       −	DESIGNATED ACTIVITY							
Bond       Apr. 15, 2019       221,635       218,036       2,001,942       4.13       Unsecured Apr. 15, 2024         (Due within one year)       55,570       —       501,942         Otemachi 142 Tokutei       Mokuteki Kaisha:         Specified Bond (Note 1)       Mar. 24, 2017       50,730       50,730       458,224       0.75       Secured Sep. 30, 2025         (Due within one year)       —       —       —       —       —         Others (Note 2)       8,618       7,380       77,843       —       —       —         (Due within one year)       3,403       —       30,738       —       —       —         Total       —       *       7,412,510       —       —       —       —	COMPANY:							
(Due within one year)       55,570       —       501,942         Otemachi 142 Tokutei       Mokuteki Kaisha:         Specified Bond (Note 1)       Mar. 24, 2017       50,730       50,730       458,224       0.75       Secured       Sep. 30, 2025         (Due within one year)       —	U.S. dollar-denominated	Jul. 19, 2016 -				2.65~		Jul. 15, 2021-
(Due within one year)       55,570       —       501,942         Otemachi 142 Tokutei       Mokuteki Kaisha:         Specified Bond (Note 1)       Mar. 24, 2017       50,730       50,730       458,224       0.75       Secured       Sep. 30, 2025         (Due within one year)       — <td< td=""><td>Bond</td><td>Apr. 15, 2019</td><td>221,635</td><td>218,036</td><td>2,001,942</td><td>4.13</td><td>Unsecured</td><td>Apr. 15, 2024</td></td<>	Bond	Apr. 15, 2019	221,635	218,036	2,001,942	4.13	Unsecured	Apr. 15, 2024
Mokuteki Kaisha:         Specified Bond (Note 1)       Mar. 24, 2017       50,730       50,730       458,224       0.75       Secured       Sep. 30, 2025         (Due within one year)       -		•	55 <b>,</b> 570	_	501,942			•
Specified Bond (Note 1)       Mar. 24, 2017       50,730       50,730       458,224       0.75       Secured       Sep. 30, 2025         (Due within one year)       -	Otemachi 142 Tokutei							
(Due within one year)       -	Mokuteki Kaisha:							
(Due within one year)       -	Specified Bond (Note 1)	Mar. 24, 2017	50,730	50,730	458,224	0.75	Secured	Sep. 30, 2025
Others (Note 2)			· —	· —	_			•
(Due within one year)       3,403       -       30,738         Total	` ,		8,618	7,380	77,843	_	_	_
Total			,	_				
				¥ 762,952				
	(Due within one year)	_	133,274	67,400	1,203,815	_	_	_

# Notes:

- 1. The specified bond is classified as a non-recourse loan.
- 2. "Others" include non-recourse loans.

# 3. The redemption schedule on bonds and non-recourse bonds subsequent to March 31, 2021 was as follows:

	N	Millions of Yen	Thousands of U.S. Dollars
Bonds:			_
Within one year	¥	133,259	\$ 1,203,676
After one year through two years		107,355	969,696
After two years through three years		135,355	1,222,609
After three years through four years		201,447	1,819,592
After four years through five years		131,000	1,183,272
Non-recourse bonds:			
Within one year	¥	15	\$ 135
After one year through two years		15	135
After two years through three years		18	163
After three years through four years		22	199
After four years through five years		50,752	458,423

### 13. NON-RECOURSE LOANS

# (1) Non-recourse loans of consolidated special purpose company at March 31, 2021 and 2020 were as follows:

		Million		nousands of J.S. Dollars		
		2021 2020			2021	
Short-term loans	¥	488	¥	_	\$	4,408
Long-term loans (including current portion).		92,835		9,150		838,542
Bonds (including current portion)		52,222		50,730		471,701

# (2) Assets corresponding to the non-recourse loans at March 31, 2021 and 2020 were as follows:

_	Milli	Thousands of U.S. Dollars			
·	2021	2020	2021		
Cash and bank deposits	¥ 16,939	¥ 3,164	\$ 15	3,003	
Real estate for sale	41,378	_	37	3,751	
Other current assets	4,685	17	4	2,318	
Leased assets	152,151	_	1,37	4,320	
Advances on purchases of leased assets	88	81,679		795	
Other investments and other assets	612	543		5,528	

Note: Part of the amount presented in Note 14. ASSETS PLEDGED AS COLLATERAL AND CORRESPONDING LIABILITIES is included in the above amounts.

# 14. ASSETS PLEDGED AS COLLATERAL AND CORRESPONDING LIABILITIES

# (1) Assets pledged as collateral at March 31, 2021 and 2020 were as follows:

	Millions of Yen					Thousands of U.S. Dollars		
		2021		2020		2021		
Cash and bank deposits	¥	41,645	¥	65,495	\$	376,163		
Lease receivables and investment assets		18,610		22,499		168,097		
Loans receivable		2,183		2,297		19,718		
Real estate for sale		41,378		_		373,751		
Other current assets		1,261		726		11,390		
Leased assets (*1)		528,572		272,571		4,774,384		
Advances on purchases of leased assets		88		95,003		795		
Other operating assets		7,210		_		65,125		
Investment securities		2,210		2,681		19,962		
Delinquent receivables		325		756		2,936		
Total	¥	643,488	¥	462,031	\$	5,812,375		

<sup>\*1.</sup> Operating lease contract receivables are also pledged as collateral.

# (2) Liabilities corresponding to the assets pledged as collateral at March 31, 2021 and 2020 were as follows:

		Millions	Thousands of U.S. Dollars			
		2021		2020	2021	
Short-term loans	¥	488	¥	_	\$	4,408
Long-term loans (including current portion).		381,766		255,978		3,448,343
Bonds (including current portion)		52,222		50,730		471,701
Other current liabilities		552		484		4,986
Guarantee deposits received		1,489		1,527		13,450
Total	¥	436,519	¥	308,720	\$	3,942,905

Note: ¥44,438 million (US\$401,391 thousand) and ¥70,460 million of the above total assets were pledged as collateral for debts of silent partnerships and others and for derivative transactions at March 31, 2021 and 2020, respectively.

# 15. PAYABLES UNDER SECURITIZATION OF LEASE RECEIVABLES AND LONG-TERM PAYABLES UNDER SECURITIZATION OF LEASE RECEIVABLES

Payables under securitization of lease receivables are payables which arise from the securitization of lease receivables.

#### 16. EMPLOYEE RETIREMENT BENEFITS

# (1) Outline of employee retirement benefits

The Company and certain consolidated subsidiaries have established defined benefit plans such as employee pension plans and lump-sum severance indemnity plans, and also established defined contribution plans. They may grant additional benefits in case where certain requirements are met when employees retire. The Company contributed some of its marketable equity securities to employee retirement benefits trust.

### (2) Defined benefit plans

(a) Reconciliation of the beginning balance and the ending balance of projected benefit obligations

			Thousands of
	Millions of	Yen	U.S. Dollars
For the fiscal year ended March 31,	2021	2020	2021
Balance at the beginning of the fiscal year¥	25,611 ¥	23,102 \$	231,334
Service costs	1,388	1,354	12,537
Interest costs	82	79	741
Actuarial gains or losses	(969)	(399)	(8,753)
Benefits paid	(797)	(715)	(7,199)
Prior service costs	_	2,180	_
Other	49	9	443
Balance at the end of the fiscal year $\overline{\Psi}$	25,365 ¥	25,611 \$	229,112

Note: Certain consolidated subsidiaries adopt the simple method in calculating the projected benefit obligations, under which the projected benefit obligations are deemed to be an amount of benefits calculated assuming all employees retired voluntarily at the year-end.

# (b) Reconciliation of the beginning balance and the ending balance of plan assets

	Millio	Thousands of U.S. Dollars		
For the fiscal year ended March 31,	2021		2020	2021
Balance at the beginning of the fiscal year¥	15,793	¥	15,795	\$ 142,652
Expected return on plan assets	284		285	2,565
Actuarial gains or losses	931		(570)	8,409
Employer contributions	2,421		874	21,868
Benefits paid	(782)		(591)	(7,063)
Balance at the end of the fiscal year¥	18,649	¥	15,793	\$ 168,449

(c) Reconciliation of the ending balance of projected benefit obligations and plan assets and net defined benefit liability and net defined benefit asset recorded on the consolidated balance sheet at March 31, 2021 and 2020

				Thousands of
	Millio	ns of	U.S. Dollars	
At March 31,	2021		2020	2021
Funded projected benefit obligations¥	25,118	¥	25,392	\$ 226,881
Plan assets	(18,649)		(15,793)	(168,449)
	6,469		9,599	58,432
Unfunded projected benefit obligations	247		219	2,231
Net of liability and asset on the consolidated balance sheet¥	6,716	¥	9,818	\$ 60,663
Net defined benefit liability¥	6,721	¥	9,818	\$ 60,710
Net defined benefit asset	(4)		_	(44)
Net of liability and asset on the consolidated balance sheet¥	6,716	¥	9,818	\$ 60,663

# (d) Breakdown of pension expenses

				Thousands of
	Millio	ns of Y	en en	U.S. Dollars
For the fiscal year ended March 31,	2021		2020	2021
Service costs¥	1,388	¥	1,354	\$ 12,537
Interest costs	82		79	741
Expected return on plan assets	(284)		(285)	(2,565)
Amortization of actuarial gains or losses	416		404	3,758
Amortization of prior service costs	218		(3)	1,969
Other	58		128	524
Pension expenses for defined benefit plans¥	1,879	¥	1,677	\$ 16,972

# (e) Breakdown of remeasurements of defined benefit plans (before tax effect) in other comprehensive income

	Milli	Thousands of U.S. Dollars			
For the fiscal year ended March 31,	2021		2020		2021
Prior service costs¥	218	3 ¥	(2,184)	\$	1,969
Actuarial gains or losses	2,31	7	233		20,929
Total¥	2,53	5 ¥	(1,950)	\$	22,898

# (f) Breakdown of remeasurements of defined benefit plans (before tax effect) in accumulated other comprehensive income

	Mi	lions of	Yen	Thousands of U.S. Dollars
At March 31,	2021		2020	2021
Unrecognized prior service costs¥	1,9	43 ¥	2,161	\$ 17,550
Unrecognized actuarial gains or losses	(	92	3,010	6,251
Total¥	2,6	36 ¥	5,172	\$ 23,810

### (g) Plan assets

# (i) Components of plan assets as a percentage of total plan assets

At March 31,	2021	2020
Bonds	41.1%	42.6%
Stocks	19.8	16.4
General accounts of life insurance companies	29.3	30.9
Other	9.8	10.1
Total	100.0%	100.0%

Note: The total amount of plan assets above includes 5.9% and 7.1% of retirement benefits trust established for employee pension plans at March 31, 2021 and 2020, respectively.

### (ii) Long-term expected rate of return

Current and target asset allocations, current and expected returns on various categories of plan assets have been considered in determining the long-term expected rate of return.

# (h) Assumptions used for actuarial calculations

For the fiscal year ended March 31,	2021	2020
Discount rate	Primarily 0.5%	Primarily 0.3%
Long-term expected rate of return	Primarily 2.0%	Primarily 2.0%

# (3) Defined contribution plans

The amount to be contributed to the defined contribution pension plans of the Company and certain consolidated subsidiaries for the fiscal years ended March 31, 2021 and 2020 was ¥832 million (US\$7,515 thousand) and ¥829 million, respectively.

### 17. ASSET RETIREMENT OBLIGATIONS

Disclosures of asset retirement obligations were omitted since the amount of these obligations were 1% or less of total liabilities and net assets at the beginning and end of the fiscal year ended March 31, 2021.

#### 18. CONTINGENT LIABILITIES

		Millions	Thousands of U.S. Dollars			
At March 31,		2021		2020		2021
7,771 (8,614 in 2020) guarantees of obligations for business (including commitment to guarantee)	¥	46,988	¥	40,239	\$	424,424
Loan guarantees to employees (housing loan, etc.)		7		10		63

Note: ¥100 million (US\$903 thousand) and ¥100 million at March 31, 2021 and 2020, respectively, of the above guarantees of obligations for business are guaranteed by other third parties.

# 19. COMMITMENT LINES

### (1) Lender side

Unused commitments at March 31, 2021 and 2020 were as follows:

		Millions	of Ye	n	_	ousands of 6. Dollars
		2021		2020		2021
Total amounts of lending commitment lines	¥	104,283	¥	111,730	\$	941,947
Lending execution balances		55,196		71,242		498,564
Net unused balance	¥	49,086	¥	40,488	\$	443,375

Note: Commitment line contracts are agreements to lend to customers, up to prescribed amount, as long as there is no violation of any condition established in the contracts. The commitments above include the contracts which require screening of credit condition and purpose of loan beforehand. Therefore, full amounts are not necessarily used.

### (2) Borrower side

To enhance efficiency and stability in fund procurement, the Company has concluded commitment lines with 30 banks at March 31, 2021 (31 in 2020). The amounts of unused commitments on loans at March 31, 2021 and 2020 were as follows:

		Millions	of Ye	n		ousands of .S. Dollars
		2021	2021			
Total amounts of borrowing commitment lines	¥	480,636	¥	522,692	\$	4,341,396
Borrowing execution balances		118,798		143,790		1,073,056
Net unused balance	¥	361,838	¥	378,902	\$	3,268,341

#### 20. CHANGES IN NET ASSETS

Under the Law and regulations, the entire amount paid for new shares is required to be designated as common stock. However, a company may, by a resolution of the Board of Directors, designate an amount not exceeding one-half of the price of the new shares as additional paid-in capital, which is included in capital surplus in the accompanying consolidated balance sheets.

The Law provides that earnings in an amount equal to at least 10 percent of appropriations of retained earnings to be paid as dividends should be appropriated as a capital surplus or a legal reserve until the total of capital surplus and legal reserve equals 25 percent of stated common stock. Legal reserve is included in retained earnings in the accompanying consolidated balance sheets. In addition to transfer from capital surplus to stated common stock, either capital surplus or legal reserve may be available for dividends by resolution of the general meeting of shareholders.

Under the Law, all additional paid-in capital and all legal reserve may be transferred to other capital surplus and retained earnings, respectively, which are potentially available for dividends.

The maximum amount that the Company can distribute as dividends is calculated based on the non-consolidated financial statements of the Company in accordance with the Law.

# (1) Type and number of stocks issued and treasury stocks for the fiscal years ended March 31, 2021 and 2020 were as follows:

 Number of stocks (Thousands of stocks)

 March 31, 2020
 Increase
 Decrease
 March 31, 2021

 Stocks issued
 Common stock
 95,314
 95,314

 Total
 95,314
 95,314

 Treasury stocks

7,959

7,959

10,349

Notes: The decrease of 10,349 thousand shares of treasury stocks is due to the disposal of treasury

stocks resolved at the meeting of shareholders held on February 25, 2021.

18,309

18,309

	Number of stocks (Thousands of stocks)									
	March 31, 2019	Increase	Decrease	March 31, 2020						
Stocks issued										
Common stock	. 95,314	_	_	95,314						
Total	. 95,314	_	_	95,314						
Treasury stocks										
Common stock	. 18,309	_	_	18,309						
Total	. 18,309	_	_	18,309						

# (2) Information on stock acquisition rights

Common stock .....

Total.....

There were no corresponding transactions for the fiscal years ended March 31, 2021 and 2020.

# (3) Information on dividends is as follows:

# (a) Dividends paid in the fiscal years ended March 31, 2021 and 2020

					2021						
Type of shares		Aggregate Cash dividends amount of dividends per stock			Recor	d date	Effective date				
	Millions of	f Yen		ands of Dollars	Ye	en	_	J.S. Illars			
Common stock	¥ 1	5,554	\$	140,501	¥	202	\$	1.82	March	31, 2020	June 24, 2020
Date of resol	ution: Ordi	inary g	general	meeting	of s	harel	nold	ers he	eld on Ju	ne 23, 202	20
				2	2020						
Type of share	s	.ggrega amour divide	nt	Cash pe	divi er sto		s	R	ecord da	te	Effective date
	Mill	lions o	f Yen		Yen						
Common stoc	k	¥	20,175		}	£ 26	2	Mar	ch 31, 20	)19 J	une 26, 2019

# (b) Dividends resolved to be payable in the fiscal year ending March 31, 2022 $\,$

Date of resolution: Ordinary general meeting of shareholders held on June 25, 2019

					20	J21				
Type of shares	Aggregate amount of dividends			_	Cash d per			Record date	Effective date	
	Million	s of Yen		usands of 5. Dollars	,	Yen U.S. Dollars				
Common stock	¥	12,666	\$	114,407	¥	145	\$	1.31	March 31, 2021	June 29, 2021
Notes:										

- 1. Date of resolution: Ordinary general meeting of shareholders held on June 28, 2021
- 2. The dividends were paid out from retained earnings.

### 21. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

_		Millior	Thousands of U.S. Dollars			
For the fiscal year ended March 31,		2021		2020		2021
Employee salaries and bonuses	¥	33,730	¥	34,647	\$	304,670
Provision for allowance for doubtful accounts and credit losses  Amortization of goodwill		29,251 9,120		7,175 9,129		264,213 82,383
Provision for reserve for employee bonuses		1,874		2,095		16,927
Provision for reserve for directors' bonuses		438		394		3,956
Pension expenses		2,712		2,507		24,496
Provision for reserve for directors' retirement benefits		40		138		361

### 22. IMPAIRMENT LOSS

The Group recognized impairment losses mainly for groups of property and equipment in the fiscal years ended March 31, 2021 and 2020 as follows:

			20	021				
				T	Thousands of			
Use	Type of assets	Mill	ions of Yen	1	U.S. Dollars			
Leased assets	Aircraft	¥	19,747	\$	178,367			

Certain consolidated subsidiaries recognized impairment losses on the leased assets with low profitability mainly due to a decrease in expected future cash flows by reducing their carrying amounts to the respective recoverable amounts of each asset. The impairment losses are included in "Costs and expenses" in the consolidated statement of income. The recoverable amounts are measured by their value in use calculated by discounting future cash flows using mainly 5%.

			2020
Use	Type of assets	Mill	ions of Yen
Leased assets	Aircraft	¥	2,594

Certain consolidated subsidiaries recognized impairment losses on the leased assets with low profitability mainly due to a decrease in expected future cash flows by reducing their carrying amounts to the respective recoverable amounts of each asset. The impairment losses are included in "Costs and expenses" in the consolidated statement of income. The recoverable amounts are measured by their value in use calculated by discounting future cash flows using mainly 5%.

# 23. INCOME TAXES

(1) Significant components of the Group's deferred tax assets and liabilities at March 31, 2021 and 2020 were as follows:

Milli	Thousands of U.S. Dollars			
2021		2020		2021
105,458	¥	110,587	\$	952,561
16,625		15,051		150,167
7,172		9,472		64,782
5,073		4,336		45,822
3,909		4,652		35,308
2,391		3,325		21,597
15,182		10,319		137,133
155,814		157,746		1,407,407
(39,141)		(62,970)		(353,545)
(20 483)		(13 737)		(185,015)
		<del></del>		(538,569)
96,189	¥	81,037	\$	868,838
(90,074)	¥	(74,566)	\$	(813,603)
(22,895)		(8,147)		(206,802)
(11,006)		(6,218)		(99,413)
(5,042)		(5,744)		(45,542)
(3,808)		(2,940)		(34,396)
(132,828)		(97,616)		(1,199,783)
(36,638)	¥	(16,579)	\$	(330,937)
	2021  105,458 16,625 7,172 5,073 3,909 2,391 15,182 155,814  (39,141)  (20,483) (59,625) 96,189  (90,074) (22,895) (11,006) (5,042) (3,808) (132,828)	2021  105,458 ¥ 16,625 7,172 5,073 3,909 2,391 15,182 155,814  (39,141)  (20,483) (59,625) 96,189 ¥  (90,074) ¥ (22,895) (11,006) (5,042) (3,808) (132,828)	2021       2020         105,458       ¥       110,587         16,625       15,051       7,172       9,472         5,073       4,336       3,909       4,652         2,391       3,325       10,319         155,814       157,746         (39,141)       (62,970)         (20,483)       (13,737)         (59,625)       (76,708)         96,189       ¥       81,037         (90,074)       ¥       (74,566)         (22,895)       (8,147)         (11,006)       (6,218)         (5,042)       (5,744)         (3,808)       (2,940)         (132,828)       (97,616)	2021     2020       105,458     ¥     110,587     \$       16,625     15,051       7,172     9,472       5,073     4,336       3,909     4,652       2,391     3,325       15,182     10,319       155,814     157,746       (39,141)     (62,970)       (20,483)     (13,737)       (59,625)     (76,708)       96,189     ¥     81,037       (90,074)     ¥     (74,566)       (22,895)     (8,147)       (11,006)     (6,218)       (5,042)     (5,744)       (3,808)     (2,940)       (132,828)     (97,616)

# Notes:

- \*1. Valuation allowance decreased by ¥17,083 million (US\$154,304 thousand) for the fiscal year ended March 31, 2021 mainly due to the decrease of valuation allowance for net operating loss carry-forward.
- \*2. The expiry schedule on net operating loss carry-forward and the related deferred tax assets subsequent to March 31, 2021 and 2020 was as follows:

3	11.	(3/
VI1	llıons	of Yen

At March 31, 2021	Net operating loss carry- forward (a)	Valuation allowance	Deferred tax assets			
Within one year	1,189	¥ (101)	¥ 1,087			
After one year through two years	34,557	(19,079)	15,478			
After two years through three years	12,741	(3,762)	8,978			
After three years through four years	9,475	(9,475)	_			
After four years through five years	242	(34)	208			
After five years	47,252	(6,688)	40,563			
Total ¥	105,458	¥ (39,141)	¥ (b) 66,316			

#### Millions of Yen

At March 31, 2020	Net operating loss carry- forward (a)  Valuation allowance				Deferred tax assets				
Within one year	¥ .	19,108	¥	(15,134)	¥	3,974			
After one year through two years		4,176		(4)		4,171			
After two years through three years	3	34,732		(23,046)		11,686			
After three years through four years		12,239		(12,239)		_			
After four years through five years		9,076		(9,076)		_			
After five years	3	31,255		(3,470)		27,784			
Total	¥ 1.	10,587	¥	(62,970)	¥	(b) 47,616			

#### Thousands of U.S. Dollars

At March 31, 2021	J		aluation lowance	Deferred tax assets				
Within one year	\$	10,740	\$	(912)	\$		9,818	
After one year through two years		312,140		(172,333)			139,807	
After two years through three years		115,084		(33,981)			81,095	
After three years through four years		85,584		(85,584)			_	
After four years through five years		2,186		(307)			1,879	
After five years		426,809		(60,410)			366,390	
Total	\$	952,561	\$	(353,545)	\$	(b)	599,006	

#### Notes:

- (a) Net operating loss carry-forward shown in the above table is after multiplying the statutory tax rate.
- (b) Deferred tax assets of ¥66,316 million (US\$599,006 thousand) and ¥47,616 million were recognized with respect to net operating loss carry-forward of ¥105,458 million (US\$952,561 thousand) and ¥110,587 million (amounts multiplied by the statutory tax rate) at March 31, 2021 and 2020,

respectively. Such deferred tax assets were recognized primarily for a part of net operating loss carry-forward for the Company and certain overseas consolidated subsidiaries. Valuation allowance was not recognized for such deferred tax assets on net operating loss carry-forward as the amount was determined to be recoverable based on the estimate of future taxable income.

(2) A reconciliation of the effective income tax rate reflected in the accompanying consolidated statements of income to the statutory tax rate for the fiscal years ended March 31, 2021 and 2020 was as follows:

For the fiscal year ended March 31,	2021	2020
Statutory tax rate	30.6%	30.6%
Difference of statutory tax rates of the Company and overseas consolidated subsidiaries	(2.0)	(8.4)
Changes in valuation allowance	(15.6)	(5.2)
Amortization of goodwill	6.5	3.1
Other	(1.0)	(1.7)
Effective income tax rate	18.5%	18.4%

# 24. COMPREHENSIVE INCOME

Reclassification adjustments and tax effects for each component of other comprehensive income for the fiscal years ended March 31, 2021 and 2020

	Million	Millions of Yen			nousands of J.S. Dollars
For the fiscal year ended March 31,	2021		2020		2021
Net unrealized holding gains or losses on securities					
Increase (decrease) during the year ¥	14,662	¥	(9,654)	\$	132,436
Reclassification adjustments	(1,182)		2,007		(10,677)
Before income tax effect	13,480		(7,647)		121,760
Income tax effect	(3,905)		2,226		(35,272)
Net unrealized holding gains or losses on securities	9,575	¥	(5,421)	\$	86,488
Deferred gains or losses on hedges					
Increase (decrease) during the year $\boldsymbol{\Psi}$	15,753	¥	(51,881)	\$	142,291
Reclassification adjustments	10,501		4,103		94,851
Before income tax effect	26,255		(47,777)		237,151
Income tax effect	(3,758)		5,451		(33,945)
Deferred gains or losses on hedges ¥	22,496	¥	(42,325)	\$	203,200
Foreign currency translation adjustments					
Increase (decrease) during the year ¥	4,352	¥	(6,622)	\$	39,316
Foreign currency translation adjustments	4,352	¥	(6,622)	\$	39,316
Remeasurements of defined benefit plans					
Increase (decrease) during the year ¥	1,901	¥	(2,351)	\$	17,171
Reclassification adjustments	634		401		5,727
Before income tax effect	2,535		(1,950)		22,898
Income tax effect	(776)		597		(7,009)
Remeasurements of defined benefit plans ¥	1,759	¥	(1,353)	\$	15,892
Share of other comprehensive income of affiliates accounted for using equity method					
Increase (decrease) during the year ¥	625	¥	(157)	\$	5,645
Reclassification adjustments	(120)		9		(1,084)
Share of other comprehensive income of affiliates accounted for using equity method	504	¥	(147)	\$	4,560
Total other comprehensive income	38,688	¥	(55,871)	\$	349,457
10th other comprehensive medite	30,000	+	(55,671)	Ψ	J=7, <del>1</del> J1

#### 25. STATEMENT OF CASH FLOWS

# (1) Cash and cash equivalents and amounts of the account mentioned in consolidated balance sheets at March 31, 2021 and 2020

_	Millions of Yen				Thousands of U.S. Dollars		
		2021		2020		2021	
Cash and bank deposits	¥	267,722	¥	252,775	\$	2,418,232	
Time deposits with maturities exceeding three months		(3,672)		(1,430)		(33,168)	
Deposits pledged as collateral		(40,043)		(65,481)		(361,693)	
Cash and cash equivalents at the end of the fiscal year	¥	224,005	¥	185,864	\$	2,023,357	

#### (2) Increase/decrease in other reserves

Increase/decrease in other reserves consists of those in allowance for loss on disposal of leased assets, reserve for employee bonuses, reserve for directors' bonuses, and reserve for directors' retirement benefits.

# (3) Breakdown of assets and liabilities of a newly consolidated subsidiary as a result of acquisition of shares

The following table represents the breakdown of acquired assets and assumed liabilities upon acquisition as well as a reconciliation of acquisition costs and expenditure for acquisition of shares of Kenedix, Inc. and its 40 subsidiaries, which were newly consolidated following the acquisition of shares in the fiscal year ended March 31, 2021.

_	2021							
			Thousands of					
	Millions of Yen		U.S. Dollars					
Current assets	¥ 119,26	4 \$	1,077,265					
Non-current assets	131,20	8	1,185,150					
Goodwill	17,57	4	158,739					
Current liabilities	(33,61	3)	(303,613)					
Non-current liabilities	(75,73	9)	(684,121)					
Non-controlling interests	(55,54	9)	(501,752)					
Acquisition costs of shares	¥ 103,14	4 \$	931,659					
Shares held before acquiring control	(0	))	(0)					
Gain on step acquisitions	(0	))	(0)					
Cash and cash equivalents	(57,85	8)	(522,609)					
Net: purchase of investments in subsidiaries								
resulting in change in scope of consolidation	¥ 45,28	6 \$	409,051					

The following table represents the breakdown of acquired assets and assumed liabilities upon acquisition as well as a reconciliation of acquisition costs and expenditure for acquisition of shares of Sumisho Aero Engine Lease B.V. (currently SMBC Aero Engine Lease B.V.) and MAX-REALTY INC., which were newly consolidated following the acquisition of shares in the fiscal year ended March 31, 2020.

	2020		
	Mill	ions of Yen	
Current assets	. ¥	2,716	
Non-current assets		43,715	
Current liabilities		(7,324)	
Non-current liabilities		(26,919)	
Non-controlling interests		(4,528)	
Acquisition costs of shares	¥	7,659	
Cash and cash equivalents		(2,260)	
Net: purchase of investments in subsidiaries		<b>5.2</b> 00	
resulting in change in scope of consolidation	¥	5,398	

#### **26. LEASE TRANSACTIONS**

(Lessee Side)

#### (1) Finance Lease Transactions

# (a) Non-ownership-transfer type Finance leases

- 1) Breakdown of lease rental assets
- i) Property and equipment
   Vehicles for sales activity and buildings including right-of-use assets recognized based on IFRS 16
- ii) Intangible assets

Software

2) Depreciation method of lease rental assets  $\,$ 

It is described in Note 2 (4).

#### (2) Operating Lease Transactions

Future minimum lease payments on operating leases which were not cancelable at March 31, 2021 and 2020 were as follows:

		Million	Thousands of U.S. Dollars			
		2021		2020		2021
Due within one year	¥	6,300	¥	3,251	\$	56,905
Due after one year		17,993		5,665		162,524
Total	¥	24,294	¥	8,916	\$	219,438

(Lessor Side)

# (1) Finance Lease Transactions

# (a) Breakdown of lease investment assets

	Millions of Yen			Thousands of U.S. Dollars		
At March 31,		2021		2020		2021
Lease receivables	¥	1,243,756	¥	1,308,718	\$	11,234,360
Estimated residual value		58,573		59,168		529,067
Unearned interest revenue		(141,006)		(150,212)		(1,273,652)
Lease investment assets	¥	1,161,323	¥	1,217,674	\$	10,489,775

# (b) The scheduled collections of lease receivables and investment assets

	Millions of Yen			Thousands of U.S. Dollars		
At March 31,		2021		2020		2021
Lease receivables						
Within one year	¥	307,567	¥	317,322	\$	2,778,132
After one year through two years		232,682		226,453		2,101,725
After two years through three years		176,205		161,750		1,591,591
After three years through four years		111,613		117,674		1,008,156
After four years through five years		80,786		71,062		729,708
After five years		179,463		192,177		1,621,019
Total	¥	1,088,318	¥	1,086,441	\$	9,830,350
Lease investment assets						
Within one year	¥	364,508	¥	401,219	\$	3,292,458
After one year through two years		297,297		301,830		2,685,367
After two years through three years		226,216		232,168		2,043,320
After three years through four years		159,593		165,172		1,441,541
After four years through five years		96,983		101,351		876,009
After five years		99,156		106,975		895,637
Total	¥	1,243,756	¥	1,308,718	\$	11,234,360

### (2) Operating lease transactions

Future minimum lease payments on operating leases which were not cancelable at March 31, 2021 and 2020 were as follows:

		Million		Thousands of U.S. Dollars			
		2021		2020	2021		
Due within one year	¥	224,850	¥	225,168	\$	2,030,982	
Due after one year		1,586,405		1,719,562		14,329,374	
Total	¥	1,811,255	¥	1,944,730	\$	16,360,356	

#### (3) Sublease transactions

Lease receivables and investment assets and lease obligations under sublease transactions reported on consolidated balance sheets include interest, and the amounts at March 31, 2021 and 2020 were as follows:

		1	Million	,	Thousands of U.S. Dollars			
		2021			2020			2021
Lease receivables and investment assets	¥		4,739	¥		8,027	\$	42,806
Lease obligations			4.752			8.041		42,923

#### 27. FINANCIAL INSTRUMENTS

#### (1) Group policy for financial instruments

The Group operates financial services such as leases, installment sales, and loans. The Group finances necessary funds through indirect finance such as loans from financial institutions and through direct finance such as commercial papers and bonds. Also, the Group manages interest-rate fluctuation risks and foreign exchange risks by Asset Liability Management ("ALM," a method to manage assets and liabilities as a whole). The Group uses derivative transactions to reduce interest-rate and foreign exchange fluctuation risks arising from operating assets acquisition and financing.

#### (2) Details of financial instruments and associated risks

Operating assets such as lease receivables and investment assets, installment sales receivable and loans receivable are exposed to credit risk. Short-term investment securities and investment securities consist of stocks, bonds and investments in partnership. The Group holds these securities for the business strategy and gaining financial returns, and they are exposed to market fluctuation risk and credit risk of issuers.

Financing by loans, commercial papers and bonds are exposed to liquidity risk, such as higher interest rate for financing and difficulty for sufficient financing due to rapid deterioration of financial environment or credit worthiness of the Group.

Most of operating assets are fixed interest financial assets whose collectible amount is determined based on the interest rate at the contract date. The Group plans to increase profit margin and decrease finance costs by financing with fixed and variable interest rate funds on these operating assets. Accordingly, the Group is exposed to interest rate fluctuation risk such as increase of finance costs when interest rates rise.

The Group uses derivative transactions such as interest-rate swaps to reduce and hedge interest rate fluctuation risk and applies hedge accounting on future transactions, loans and others. The effectiveness of hedges is assessed by comparing the accumulated cash flow fluctuation of the hedged items and the hedging instruments from the start date of hedges to the consolidated fiscal year-end. For interest-rate swaps that meet certain criteria, the special treatment for interest-rate swap is applied. For foreign exchange forward contracts that meet certain criteria, the allocation method is applied.

#### (3) Risk management of financial instruments

#### (a) Credit risk management

The Group establishes basic principles, guidelines, and rules in general credit policies and detailed operating standards in their operating standards manual. Risk Management Department, Credit Department and Credit Administration Department handle credit risk related procedures. Risk Management Department plans risk management system and evaluation method of credit risk. Also Risk Management Department measures credit risk and controls risk capital management. Each Credit Department reviews credit transactions, supervises sales branches and plans and controls security

policies and its execution. Credit Administration Department manages doubtful receivables and makes efforts to minimize doubtful receivables. In addition, independent Internal Auditing Department audits the accuracy of the credit risk management, credit risk evaluation standard, measurement method and status of the credit risk management and reports to management meeting and board meeting.

#### (b) Market risk and liquidity risk management

The Group establishes the risk management basic framework for market risk and liquidity risk management policy and determines the structure for risk management operation as well as management system, methods, and rules in market risk and liquidity risk management rules. Risk Management Department manages and controls market risk and liquidity risk, establishing and monitoring risk limits and guidelines and reports to management meeting regularly.

#### (i) Interest rate risk management

The Group manages interest rate risk by monitoring assets and liabilities with fixed interest rates using ALM and executes hedging appropriately by keeping track of the financial environment and interest rate trend.

#### (ii) Foreign exchange risk management

The Group has a policy of principally not taking any foreign exchange risks. The Group manages the assets and liabilities in foreign currencies by hedging individual items.

#### (iii) Stock price fluctuation risk management

The Group holds stocks that have price fluctuation risk for the purpose of business strategies. Since it is difficult to buy and sell stocks flexibly and to control the risk, the Group measures the gains and losses arising from the fluctuation of listed stocks.

#### (iv) Derivative transactions

The Group sets basic transaction rules, transaction limits and reporting in the derivatives and hedge accounting rules. The Group uses derivative financial instruments to hedge interest rate and foreign exchange risk arising from financing, fund operation and acquisition of operating assets. The Group executes and manages derivative transactions appropriately by establishing the segregation of duties, which segregate functions between transaction executing Treasury Department and verifying Accounting Department.

#### (v) Liquidity risk management

The Group manages its liquidity risk by maintaining the liquidity of the fund through ALM such as considering the appropriate financing and the balance of long-term and short-term loans.

#### (vi) Quantitative information about market risk

Interest rate risk is a key risk variable for the Group, and installment sales receivable, lease receivables and investment assets, loans receivable, bonds, long-term loans, interest-rate swaps are main financial instruments which are exposed to the interest rate risk. Of non-financial instruments, future minimum lease payments on operating leases are main instruments which are exposed to the interest rate risk. The Group manages these operating assets including nonfinancial instruments and financial liabilities by ALM. The Group calculates Basis Point Value (BPV) regularly, the index of change in present value of position related to interest rate when interest rate fluctuates by 0.01% (changes in unrealized gains or losses), and manages the upper limit by comparing with the originally established limits. Assuming all other risk variables except for interest rate are stable, if yen interest rate increases by 1bp (0.01%) at March 31, 2021 and 2020, the Group estimates present value of entire position related to interest rate decreases by ¥402 million (US\$3,631 thousand) and ¥363 million, if yen interest rate decreases by 1bp (0.01%), present value of financial instruments susceptible to interest rate fluctuation increases by ¥402 million (US\$3,631 thousand) and ¥363 million, respectively. These amounts are calculated under the assumption that all risk variables except for interest rate are stable and correlations between interest rate and other risk variables are not considered.

#### (4) Fair value of financial instruments

As well as the values based on market prices, fair values of financial instruments include values which are reasonably calculated in cases where market prices do not exist. As the calculation of those values adopts certain assumptions, those values may vary when different assumptions are applied. Also, for the contract amount regarding derivative transactions described in Note 29. DERIVATIVE TRANSACTIONS, the contract amount itself does not indicate market risk related to derivative transactions.

#### (a) Fair values of financial instruments

	Millions of yen								
	March 31, 2021								
	Consolidated								
	balance sheets	Fair Value	Difference						
	amount								
(i) Cash and bank deposits	¥ 267,722	¥ 267,722	¥ –						
(ii) Installment sales receivable	524,857								
Deferred profit on installment sales	(19,032)								
Allowance for doubtful accounts (*2)	(1,321)								
	504,504	521,211	16,707						
(iii) Lease receivables and investment assets	2,118,375								
Allowance for doubtful accounts (*2)	(5,681)								
	2,112,694	2,215,075	102,381						
(iv) Loans receivable	500,867								
Allowance for doubtful accounts (*2)	(1,061)								
	499,806	506,199	6,393						
(v) Short-term investment securities and investment securities									
Other securities	81,602	81,602	_						
Stocks of subsidiaries and affiliates	29,028	16,479	(12,549)						
(vi) Delinquent receivables	35,493								
Allowance for doubtful accounts (*3)	(21,976)								
	13,517	13,517							
Total	¥ 3,508,875	¥ 3,621,807	¥ 112,932						

	Millions of yen								
	March 31, 2020								
	Consolidated								
	balance sheets	Fair Value		Difference					
	amount								
(i) Cash and bank deposits	¥ 252,77	5 ¥	252,775	¥					
(ii) Installment sales receivable	558,16	1							
Deferred profit on installment sales	(25,41	7)							
Allowance for doubtful accounts (*2)	(1,11	5)							
	531,62	9	547,888		16,259				
(iii) Lease receivables and investment assets	2,161,24	7		-					
Allowance for doubtful accounts (*2)	(5,65	3)							
	2,155,59	3	2,265,689	-	110,095				
(iv) Loans receivable	361,02	9							
Allowance for doubtful accounts (*2)	(1,00	2)							
	360,02	7	366,092		6,064				
(v) Short-term investment securities and investment securities									
Other securities	54,24	0	54,240		_				
Stocks of subsidiaries and affiliates	23,16	7	10,113		(13,054)				
(vi) Delinquent receivables	17,61	1							
Allowance for doubtful accounts (*3)	(7,43	5)							
	10,17	5	10,175		_				
Total	¥ 3,387,611	l, ¥	3,506,977	¥	119,365				

	Thousands of U.S. Dollars								
	March 31, 2021								
	Cor	solidated							
	bala	nce sheets	F	air Value	]	Difference			
	a	mount							
(i) Cash and bank deposits	\$	2,418,232	\$	2,418,232	\$				
(ii) Installment sales receivable		4,740,834							
Deferred profit on installment sales		(171,910)							
Allowance for doubtful accounts (*2)		(11,932)							
		4,556,987		4,707,894		150,908			
(iii) Lease receivables and investment assets		19,134,454							
Allowance for doubtful accounts (*2)		(51,314)							
		19,083,136		20,007,904		924,767			
(iv) Loans receivable		4,524,142							
Allowance for doubtful accounts (*2)		(9,584)							
		4,514,552		4,572,297		57,745			
(v) Short-term investment securities and investment securities									
Other securities		737,079		737,079		_			
Stocks of subsidiaries and affiliates		262,199		148,848		(113,350)			
(vi) Delinquent receivables		320,600							
Allowance for doubtful accounts (*3)		(198,501)							
		122,094		122,094					
Total	\$	31,694,291	\$	32,714,362	\$	1,020,070			

	Millions of yen								
	March 31, 2021								
	-	Consolidated							
	ł	palance sheets		Fair Value		Difference			
		amount							
(i) Trade notes payable and accounts payable	¥	80,588	¥	80,588	¥				
(ii) Short-term loans		1,024,954		1,024,954		_			
(iii) Commercial paper		954,400		954,304		(95)			
(iv) Payables under securitization of lease receivables		7,760		7,760		_			
(v) Bonds		820,639		834,330		13,691			
(vi) Long-term loans		2,625,795		2,758,720		132,925			
(vii) Long-term payables under securitization of lease receivables		43,062		43,646		584			
(viii) Lease obligations		44,751		44,870		119			
(ix) Guarantee deposits received		127,762		124,139		(3,622)			
Total	¥	5,729,714	¥	5,873,316	¥	143,602			
Derivative transactions (*4)		_							
Hedge accounting not applied	. ¥	427	¥	427	¥	_			
Hedge accounting applied (*5)		(42,080)		(42,080)		_			
Total	¥	(41,653)	¥	(41,653)	¥				

	Millions of yen								
	March 31, 2020								
	_	Consolidated							
	ŀ	palance sheets		Fair Value		Difference			
		amount							
(i) Trade notes payable and accounts payable	¥	86,578	¥	86,578	¥				
(ii) Short-term loans		1,037,413		1,037,413		_			
(iii) Commercial paper		1,021,900		1,021,886		(13)			
(iv) Payables under securitization of lease receivables		17,179		17,179		_			
(v) Bonds		762,952		778,288		15,335			
(vi) Long-term loans		2,143,238		2,261,824		118,585			
(vii) Long-term payables under securitization of lease receivables		43,449		44,052		603			
(viii) Lease obligations		53,066		53,436		369			
(ix) Guarantee deposits received		113,275		111,116		(2,158)			
Total	¥	5,279,053	¥	5,411,777	¥	132,723			
Derivative transactions (*4)		_							
Hedge accounting not applied	¥	522	¥	522	¥	_			
Hedge accounting applied		(72,351)		(72,351)					
Total	¥	(71,829)	¥	(71,829)	¥				

	March 31, 2021								
	C	Consolidated							
	balance sheets			Fair Value		Difference			
		amount							
(i) Trade notes payable and accounts payable	\$	727,925	\$	727,925	\$				
(ii) Short-term loans		9,258,012		9,258,012		_			
(iii) Commercial paper		8,620,721		8,619,854		(858)			
(iv) Payables under securitization of lease receivables		70,102		70,102		_			
(v) Bonds		7,412,510		7,536,176		123,665			
(vi) Long-term loans		23,717,776		24,918,436		1,200,659			
(vii) Long-term payables under securitization of lease receivables		388,962		394,237		5,275			
(viii) Lease obligations		404,218		405,293		1,075			
(ix) Guarantee deposits received		1,154,025		1,121,299		(32,716)			
Total	\$	51,754,259	\$	53,051,359	\$	1,297,101			
Derivative transactions (*4)									
Hedge accounting not applied	\$	3,857	\$	3,857	\$	_			
Hedge accounting applied (*5)		(380,092)		(380,092)		_			
Total	\$	(376,235)	\$	(376,235)	\$	_			

#### Notes:

- \*1. The financial instruments whose fair value is extremely difficult to determine are not included above
- \*2. Allowance for doubtful accounts corresponding to each financial instrument is deducted.
- \*3. Specifically identified allowances for doubtful accounts corresponding to delinquent receivables are deducted.
- \*4. Net assets and liabilities arising from derivative transactions are presented on a net basis and net liability positions are shown in parenthesis.
- \*5. These are interest rate swap and other derivative transactions designated as hedging instruments for stabilizing cash flows of future transactions, loans and others that are hedged items. The Company has mainly applied deferred hedge accounting for those derivative transactions. For these hedging relationships, the Company has applied "Practical Solution on the Treatment of Hedge Accounting for Financial Instruments that Reference LIBOR" (PITF No. 40, September 29, 2020).

Valuation methods for financial instruments are as follows.

#### **Assets**

#### (i) Cash and bank deposit

The consolidated balance sheet amount is deemed to approximate the fair value since the instruments are scheduled to be settled in a short period of time.

#### (ii) Installment sales receivables and (iii) Lease receivables and investment assets

The fair value of these items is measured by estimated future cash flows discounted by the market interest rate, considering the internal ratings of the counterparties, probability of default based on the internal ratings and estimated uncollectible rate of the default based on the collateral and guarantees.

# (iv) Loans receivable

With regard to loans receivable with floating rate, the consolidated balance sheet amount is deemed to approximate the fair value because these loans reflect the short-term market interest rate unless the credit conditions of the counterparties do not change significantly after executing the loans. For fixed rate loans, the fair value is measured by estimated future cash flows discounted by the market interest rate, considering the internal ratings of the counterparties, probability of default based on the internal ratings and estimated uncollectible rate of the default based on the collateral and guarantees.

#### (v) Short-term investment securities and investment securities

The fair value of the securities with available market price is based on the average market price during one month before the fiscal year-end. The consolidated balance sheet amount of the securities without available market price maturing within six months is deemed to approximate the fair value due to short period of time. The fair value of investment securities with remaining term more than six months without market prices is measured by estimated future cash flows discounted by the market interest rate, considering the internal ratings of each issuer, probability of default based on the internal ratings and estimated uncollectible probability on the default based on the collateral and guarantees.

#### (vi) Delinquent receivables

The consolidated balance sheet amount after deducting estimated uncollectible amount on the fiscal year-end is deemed to approximate the fair value since the uncollectible amount is calculated considering the expected amount of recoveries from their collateral and guarantees.

#### **Liabilities**

#### (i) Trade notes payable and accounts payable

The carrying value is deemed to approximate the fair value since the instruments are scheduled to be settled in a short period of time.

(ii) Short-term loans, (iii) Commercial paper and (iv) Payables under securitization of lease receivables

Among these with floating rate, the consolidated balance sheet amount is deemed to approximate

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the fair value because interest rate changes have been timely reflected and the credit conditions of the Company has not changed significantly after executing the borrowing. For those with fixed interest rate and remaining term within six months, the consolidated balance sheet amount is deemed to approximate the fair value since the instruments are scheduled to be settled in a short period of time. For those with remaining term more than six months, the fair value is based on present values of total principal amounts and interests discounted by an interest rate which is expected to be applied in case of similar new borrowings.

(v) Bonds, (vi) Long-term loans, (vii) Long-term payables under securitization of lease receivables, (viii)

Lease obligations and (ix) Guarantee deposits received

The fair value of these with available market price (publicly-offered corporate bonds) is determined by market price. Among these without available market price, for those with floating rate, the consolidated balance sheet amount is deemed to approximate the fair value because interest rate changes have been timely reflected and the credit conditions of the Company has not changed significantly after executing the borrowing. For those with fixed interest rate, the fair value is based on present values of total principal amounts and interests discounted by an interest rate which is expected to be applied in case of similar new fund-raising from the market. The fair value of bonds and long-term loans to which the allocation method for foreign exchange forward contracts and the special treatment for interest-rate swaps are applied is based on present values of total principal amounts and interests together with cash flows of these derivative transactions discounted by an interest rate which is expected to be applied in case of similar new bonds issue and borrowings.

#### Derivative transactions

The fair value of derivative transactions is based on the price presented by the counterparty financial institutions. The fair value of foreign exchange forward contracts under the allocation method and interest-rate swaps under the special treatment is included in the fair value of corresponding bonds or long-term loans hedged by these derivative transactions.

Additional information is provided in Note 29. DERIVATIVE TRANSACTIONS.

#### (b) Financial instruments whose fair value is extremely difficult to determine

					Tho	ousands of		
	Millions of Yen					U.S. Dollars		
At March 31,		2021		2020		2021		
Unlisted stocks (*1)	¥	51,949	¥	41,576	\$	469,235		
Investments in partnerships (*2)		58,582		49,730		529,148		
Investments in others (*2)		5,834		2,100		52,696		
Total	¥	116,367	¥	93,406	\$	1,051,097		

#### Notes:

- \*1. Unlisted stocks do not have market prices and thus are not included in the above (a) Short-term investment securities and investment securities, as it is extremely difficult to determine the fair value.
- \*2. Investments in partnerships and investments in others are not included in the above (a) Short-term investment securities and investment securities, as future cash flow is not determined and it is extremely difficult to determine the fair value.

# (5) The redemption schedule for monetary claims and securities with maturities

Millions of
-------------

	March 31, 2021										
	m	ue in six onths less	Due after six months through one year	Due after one year through two years	Due after two years through three years	Due after three years through four years	Due after four years through five years	Due after five years			
Bank deposits	¥	264,036	¥ 3,672	2 ¥ —	¥ –	¥ –	¥ –	¥ –			
Installment sales receivable		164,237	73,10	9 114,069	82,478	50,996	25,922	14,043			
Lease receivables and investment assets (*1)		313,314	279,86	2 473,210	361,531	243,295	158,889	208,763			
Loans receivable		199,099	63,36	2 66,651	34,495	24,411	40,702	73,948			
Short-term investment securities and investment securities (*2)		3,165	1,793	3 5,488	3 2,110	50	5,316	19,217			
Other securities with maturities of the above											
Corporate bonds		983	_	1,240	538	-	1,972	750			
Other		2,181	1,793	3 4,248	1,572	50	3,344	18,467			
Total	¥	943,852	¥ 421,80	1 ¥ 659,420	¥ 480,615	5 ¥ 318,754	¥ 230,831	¥ 315,973			

TVIIIIIOIIS OI VCII	Mil	lions	of	ven
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						l	Marc	ch 31, 202	20					
	months or less		six m throu	six months through one year		after year ugh years	two	e after o years ough ee years	thre thro	after e years ugh years	four	e after r years ough e years		e after e years
Bank deposits	¥	251,345	¥	1,430	) ¥	_	¥	_	¥	=	¥	=	¥	_
Installment sales receivable		168,995		80,756	5 1	123,667		87,235		54,703		28,066		14,735
Lease receivables and investment assets (*1)		321,023	3	314,329	<b>)</b> 4	168,914		351,482		252,482		152,127	,	221,764
Loans receivable		195,246		27,971	-	32,316		32,992		20,957		15,556		36,247
Short-term investment securities and investment securities (*2)		_		_		7,603		9,287		5,238		647	•	18,869
Other securities with maturities of the above														
Corporate bonds		_		_		1,623		_		2,462		_		750
Other		_		_		5,979		9,287		2,776		647	•	18,119
Total	¥	936,610	¥	124,488	3 ¥ 6	532,501	¥	480,998	¥	333,381	¥	196,397	¥	291,617

#### Thousands of U.S. Dollars

		March 31, 2021											
	Due in six months or less		Due after six months through one year		one thro	e after year ough years	two years		Due after three years through four years	fou thr	five years		e after years
Bank deposits	\$	2,384,934	\$	33,168	\$	_	\$	_	\$ -	\$	_	\$	_
Installment sales receivable		1,483,488		660,365		1,030,341		744,991	460,627		234,143		126,845
Lease receivables and investment assets (*1)		2,830,042		2,527,884		4,274,320		3,265,568	2,197,588		1,435,182		1,885,674
Loans receivable		1,798,383		572,324		602,032		311,580	220,495		367,645		667,943
Short-term investment securities and investment securities (*2)		28,588		16,195		49,571		19,059	452		48,017		173,580
Other securities with maturities of the above													
Corporate bonds		8,879		_		11,200		4,860	_		17,812		6,774
Other		19,700		16,195		38,371		14,199	452		30,205		166,805
Total	\$	8,525,445	\$	3,809,963	\$	5,956,282	\$	4,341,207	\$ 2,879,180	\$	2,085,006	\$	2,854,060

#### Notes:

- \*1. Estimated residual value of ¥79,506 million (US\$718,147 thousand) and ¥79,122 million are not included in lease receivables and investment assets for the fiscal years ended March 31, 2021 and 2020, respectively.
- \*2. Short-term investment securities and investment securities of ¥0 million (US\$0 thousand) and ¥0 million are not included in the table above since they are deemed as uncollectible for the fiscal years ended March 31, 2021 and 2020, respectively.

# (6) The redemption schedule for bonds, short-term loans and other liabilities with bearing interest

Mil	lions	of ·	ven
IVIII.	понъ	OI	ven

	Miniotis of yell												
					1	Mai	rch 31, 202	1					
	Due in six months or less		six thr	months ough	Due after one year through two years	tv th	oue after wo years nrough nree years	thi	ne after ree years rough ur years	Due four throu	years 1gh I	Due aft ive yea	
Short-term loans	¥	908,236	¥	116,717	¥ –	¥	_	¥	_	¥	- 1	¥	_
Commercial paper		852,400		102,000	_		_		_		_		_
Payables under securitization of lease receivables		7,760		_	_		_		_		_		_
Bonds		84,578		48,696	107,370	)	135,373		201,469		181,752	61	,398
Long-term loans		210,836		243,740	387,099	)	286,641		322,966		410,872	763	,637
Long-term payables under securitization of lease receivables		9,366		5,540	9,390	)	8,484		2,765		945	6	,570
Lease obligations		8,598		7,574	12,159	)	8,187		4,829		2,389	1	,012
Total	¥	2,081,777	¥	524,269	¥ 516,019	¥	438,686	¥	532,031	¥	595,959	¥ 832	,618

Millions o	of yen
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	_				N	March 31, 202	20				_
		Due in six months or less		months ough	Due after one year through two years	Due after two years through three years	thr	e after ee years ough r years	Due after four years through five years	Due after five years	_
Short-term loans	¥	981,798	¥	55,615	¥ –	¥ -	¥	_	¥ -	¥ -	_
Commercial paper		1,004,900		17,000	_	_	-	_	_	_	-
Payables under securitization of lease receivables		16,742		436	_	_	_	_	_	_	_
Bonds		30,100		37,300	93,980	106,82	1	94,405	199,615	200,73	0
Long-term loans		177,334		174,458	359,147	316,053	3	220,270	268,481	627,49	2
Long-term payables under securitization of lease receivables		12,318		8,728	9,227	3,694	4	2,780	895	5,80	13
Lease obligations		9,652		8,981	14,191	10,060	)	6,021	2,901	1,25	7
Total	¥	2,232,846	¥	302,520	¥ 476,545	¥ 436,630	) ¥	323,477	¥ 471,894	¥ 835,28	4

# Sumitomo Mitsui Finance and Leasing Company, Limited NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2021 and 2020

# Thousands of U.S. Dollars

					N	Iar	ch 31, 2021				
	Due in six s months		si th	x months crough	Due after one year through two years	tv tł	wo years nrough	Due after three years through four years	Due afte four yea through five year	rs I	Due after ive years
Short-term loans	\$	8,203,739	\$	1,054,259	\$ -	\$	- 1	\$ -	\$	<b>- \$</b>	5 –
Commercial paper		7,699,395		921,326	_		_	_		_	_
Payables under securitization of lease receivables		70,102		_	_		_	_		_	_
Bonds		763,960		439,852	969,831		1,222,771	1,819,790	1,641	,695	554,584
Long-term loans		1,904,399		2,201,608	3,496,513		2,589,116	2,917,225	3,711	,246	6,897,633
Long-term payables under securitization of lease receivables		84,599		50,041	84,816		76,633	24,975	8	,536	59,344
Lease obligations		77,662		68,413	109,827		73,950	43,618	21	,579	9,141
Total	\$	18,803,875	\$	4,735,516	\$ 4,660,997	\$	3,962,479	\$ 4,805,627	\$ 5,383	,064 \$	7,520,712

# 28. SECURITIES

# (1) Investments in unconsolidated subsidiaries and affiliates

		Millions	of Y	en	Thousands of U.S. Dollars			
At March 31,		2021		2020		2021		
Investment securities (stocks)	¥	83,832	¥	62,124	\$	757,222		

# (2) Other securities with market prices

			Millions	of Yen			
			March 3	31, 2021			
				Cons	olidated		
	Туре		uisition cost		nce sheet nount		nrealized s (losses)
Securities whose	Stocks	¥	12,621	¥	48,822	¥	36,201
consolidated balance sheet amount exceeds the acquisition costs	Bonds:						
	Corporate bonds		_		_		_
	Other		8,746		10,093		1,347
	Sub total		21,368		58,916		37,548
Securities whose	Stocks		17,562		16,706		(856)
consolidated balance sheet amount does not exceed the acquisition costs	Bonds: Corporate bonds		5,483		5,483		_
	Other		500		495		(4)
	Sub total		23,546		22,686		(860)
	Total	¥	44,915	¥	81,602	¥	36,687

			Millions	of Yen				
			March 3	1, 2020				
	Туре	-	uisition cost	balar	olidated nce sheet nount	Net unrealized gains (losses)		
Securities whose consolidated balance sheet amount exceeds the acquisition costs	Stocks	¥	9,930	¥	34,087	¥	24,157	
	Bonds:							
	Corporate bonds		_		_		_	
	Other		4,591		5,527		935	
	Sub total		14,521		39,615		25,093	
Securities whose	Stocks		9,950		8,008		(1,942)	
consolidated balance sheet amount does not exceed the acquisition costs	Bonds: Corporate							
acquisition costs	bonds		4,836		4,836		_	
	Other		1,991		1,781		(210)	
	Sub total		16,778		14,625		(2,153)	
	Total	¥	31,300	¥	54,240	¥	22,940	

		Tl	nousands of	f U.S. I	Oollars	
			March 3	31, 202	1	
	Туре	Aco	quisition cost	bala	nsolidated nnce sheet mount	nrealized s (losses)
Securities whose consolidated balance sheet	Stocks	\$	114,001	\$	440,990	\$ 326,989
amount exceeds the acquisition costs	Bonds:					
	Corporate bonds		_		_	_
	Other		78,999		91,166	12,167
	Sub total		193,009		532,165	339,156
Securities whose	Stocks		158,631		150,899	(7,732)
consolidated balance sheet	Bonds:					
amount does not exceed the acquisition costs  Coth	Corporate bonds		49,526		49,526	_
	Other		4,516		4,471	(36)
	Sub total		212,682		204,914	(7,768)
	Total	\$	405,700	\$	737,079	\$ 331,379

Note: Unlisted stocks and investments in silent partnerships, etc. (consolidated balance sheet amount: ¥63,919 million (US\$577,355 thousand) and ¥55,494 million for the fiscal years ended March 31, 2021 and 2020, respectively) do not have market prices and thus are not included in the above "Other securities," as it is extremely difficult to determine the fair value.

#### (3) Other securities sold during the fiscal year

Millions of Yen

For the fiscal year ended March 31, 2021											
Туре		Sales amount		Gains on sales	Losses on sales						
Stocks	¥	3,238	¥	1,885	¥	139					
Bonds:											
Corporate bonds		3,097		_		_					
Other		13,415		357							
Total	¥	19,751	¥	2,243	¥	139					

#### Millions of Yen

For the fiscal year ended March 31, 2020											
Туре		Sales amount		Gains on sales		Losses on sales					
Stocks	¥	3,220	¥	2,550	¥	3					
Bonds:											
Corporate bonds		528		_		_					
Other		15,359		_		_					
Total	¥	19,108	¥	2,550	¥	3					

#### Thousands of U.S. Dollars

			-								
For the fiscal year ended March 31, 2021											
Туре	Sales Amount			Gains on Sales	Losses on sales						
Stocks	\$	29,248	\$	17,026	\$	1,256					
Bonds:											
Corporate bonds		27,974		_		_					
Other		121,172		3,225		_					
Total	\$	178,403	\$	20,260	\$	1,256					

### (4) Other securities on which valuation losses were recognized

If the fair value of other securities with market prices declines materially below the acquisition costs, it is regarded as non-recoverable and the Company reduces the book value to the fair value and recognizes valuation losses in the consolidated statement of income. Valuation losses, including for the securities whose fair value was extremely difficult to determine, were \mathbb{4}30 million (US\mathbb{2}271 thousand) and \mathbb{4}2,041 million for the fiscal years ended March 31, 2021 and 2020, respectively.

# 29. DERIVATIVE TRANSACTIONS

# (1) Derivative transaction to which hedge accounting is not applied

# (a) Interest rate derivatives

There were no interest rate derivatives to which hedge accounting is not applied at March 31, 2021 and 2020.

# (b) Currency derivatives

	Millions of Yen										
	March 31, 2021										
Туре		Contract	amoui	nt	Fair v		Valua				
	To	otal	Over	one year	Fair v	aiue	gains (losses)				
Over-the-counter transaction											
Currency swaps	¥	16,357	¥	14,928	¥	427	¥	427			
Foreign exchange forward contracts											
Sold		181		_		8		8			
Bought		181		_		(8)		(8)			
Total	¥	16,721	¥	14,928	¥	427	¥	427			

_	Millions of Yen										
	March 31, 2020										
Туре	Contract amount Valuation Fair value										
	Te	otal	Ove	one year	Fair value		gains (losses)				
Over-the-counter transaction											
Currency swaps	¥	19,024	¥	16,892	¥	522	¥	522			
Total	¥	19,024	¥	16,892	¥	522	¥	522			

# Sumitomo Mitsui Finance and Leasing Company, Limited NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2021 and 2020

Thousands of U.S. Dollars

	March 31, 2021											
Туре		Contract	amour	nt	Fair value		Valuation					
	Г	otal	Over	one year	Fair	vaiue	gains	(losses)				
Over-the-counter transaction				_								
Currency swaps	\$	147,746	\$	134,839	\$	3,857	\$	3,857				
Foreign exchange forward contracts												
Sold		1,635		_		72		72				
Bought		1,635		_		(72)		(72)				
Total	\$	151,034	\$	134,839	\$	3,857	\$	3,857				

Note: Fair value is calculated using discounted present value and forward exchange rates.

# (2) Derivative transactions to which hedge accounting is applied

# (a) Interest rate derivatives

	Millions of Yen									
- -			Marcl	h 31, 2	021					
Type	Hedged		Contract	amou	ınt	Eoin walna				
Туре	item		Total		r one year	Fair value				
Deferral hedge method Interest-rate swaps	Future transactions, loans and									
Receivable floating rate/ payable fixed rate	others	¥	828,362	¥	798,395	¥	(41,237)			
Recognition of gain or loss on the hedged items Interest-rate swaps	Bonds									
Receivable fixed rate/ payable floating rate			55,355		_		152			
Special treatment Interest-rate swaps	Loans and others									
Receivable floating rate/ payable fixed rate			64,223		62,674		(*2)			
Total	·	¥	947,940	¥	861,069	¥	(41,085)			

		Millions of Yen									
-	March 31, 2020										
Т	Hedged		Contract	amou	ınt	Fair value					
Туре	item	Total		Ove	r one year	Fair value					
<u>Deferral hedge method</u> Interest-rate swaps	Future transactions,										
Receivable floating rate/ payable fixed rate	loans and others	¥	865,080	¥	819,235	¥	(72,085)				
Recognition of gain or loss on the hedged items Interest-rate swaps	Bonds										
Receivable fixed rate/ payable floating rate	bonus		54,405		54,405		306				
Special treatment Interest-rate swaps	Loans and										
Receivable floating rate/ payable fixed rate	others		55,122		53,621		(*2)				
Total		¥	974,608	¥	927,261	¥	(71,779)				

#### Thousands of U.S. Dollars

•	March 31, 2021										
Type	Hedged		Contract	Fair value							
Туре	item	Total		Ov	er one year	ran value					
<u>Deferral hedge method</u> Interest-rate swaps	Future transactions,										
Receivable floating rate/ payable fixed rate	loans and others	\$	7,482,269	\$	7,211,589	\$	(372,478)				
Recognition of gain or loss on the hedged items											
Interest-rate swaps  Receivable fixed rate/ payable floating rate	Bonds		500,000		_		1,373				
Special treatment Interest-rate swaps	Loans and										
Receivable floating rate/ payable fixed rate	others		580,101		566,110		(*2)				
Total		\$	8,562,370	\$	7,777,698	\$	(371,105)				

#### Notes:

<sup>\*1.</sup> Fair value is calculated using discounted present value.

<sup>\*2.</sup> Fair value of the interest-rate swaps contracts to which the special treatment for interest-rate swap is applied is included in the fair value of loans and others as hedged item.

# (b) Currency derivatives

			Millio	ns of Y	'en					
		March 31, 2021								
Turno	Hedged		Contract	amou	nt	Б	Fair value			
Туре	item		Total		one year	rair value				
Deferral hedge method	Future									
Currency swaps	transactions, loans and others	¥	26,534	¥	24,495	¥	(995)			
Allocation method			_				_			
Currency swaps	Loans and		25,735		17,672		(*2)			
Foreign exchange forward contracts	others									
Sold			1,951		_		(*2)			
Total		¥	54,221	¥	42,168	¥	(995)			

			Millio	ns of Y	en en				
	March 31, 2020								
Type	Hedged		Contract	amou	nt	Fair value			
Туре	item	Total		Ove	one year	Fair value			
Deferral hedge method	Future								
Currency swaps	transactions, loans and others	¥	29,789	¥	27,084	¥	(572)		
Allocation method					_				
Currency swaps	Loans and		31,722		24,170		(*2)		
Foreign exchange forward contracts	others								
Sold			782		_		(*2)		
Total		¥	62,294	¥	51,255	¥	(572)		

Thousands of U.S. Dollars

- -			Marcl	h 31, 2	021		
Т	Hedged		Contract	t amou	ınt	Г.:1	
Туре	item	Total		Over one year		Fair value	
Deferral hedge method	Future						
Currency swaps	transactions, loans and others	\$	239,671	\$	221,254	\$	(8,987)
Allocation method			_		_		
Currency swaps	Loans and		232,454		159,624		(*2)
Foreign exchange forward contracts	others						
Sold			17,623		_		(*2)
Total		\$	489,757	\$	380,887	\$	(8,987)

#### Notes:

- \*1. Fair value is calculated using discounted present value and forward exchange rates.
- \*2. Fair value of the foreign exchange forward contracts to which allocation method is applied is included in the fair value of loans and others as hedged item.

Sumitomo Mitsui Finance and Leasing Company, Limited NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2021 and 2020

#### 30. BUSINESS COMBINATION

For the fiscal year ended March 31, 2021

#### 1. Business combination through acquisition

Tender offer for the shares of Kenedix, Inc.

SMFL MIRAI Partners Investment 2 Co., Ltd. ("the Tender Offeror") which is wholly owned by SMFL MIRAI Partners Co., Ltd., the Company's wholly-owned subsidiary, determined to acquire common stock in Kenedix, Inc. ("the Target Company") through a tender offer ("the Tender Offer") under the Financial Instruments and Exchange Act (Act No. 25 of 1948, as amended), on November 20, 2020. The Tender Offer was commenced on November 24, 2020 and completed on January 8, 2021. As a result of the Tender Offer, the Target Company and its consolidated subsidiaries became the Company's consolidated subsidiaries on January 15, 2021, which was the date settlement commenced for the Tender Offer.

In connection with the implementation of the Tender Offer, the Tender Offeror and the Company entered into a shareholders agreement ("the Shareholders Agreement") with ARA Real Estate Investors XVIII Pte. Ltd., the largest shareholder of the Target Company as of November 20, 2020 (it owned 44,705,900 shares of the Target Company's stock; ownership ratio: 20.27%. The shares were subsequently sold to ARA Real Estate Investors 30 Limited, a group company of ARA Real Estate Investors XVIII Pte. Ltd., on March 16, 2021.) ("the Major Shareholder"), and its wholly-owing parent company, ARA Asset Management Limited.

The parties have agreed under the Shareholders Agreement to take necessary measures to bring the shareholding ratio of the Tender Offeror and the Major Shareholder to 70% and 30%, respectively, after taking the shares private, by limiting the number of shareholders of the Target Company to two companies, i.e., the Tender Offeror and the Major Shareholder. Pursuant to the Shareholders Agreement, the Target Company implemented a share consolidation effective on March 19, 2021.

Subsequently, on May 14, 2021, the Tender Offeror transferred a portion of the Target Company's stock to the Major Shareholder, bringing the shareholding ratio of the Tender Offeror and the Major Shareholder to 70% and 30%, respectively.

#### (1) Outline of the business combination

(a) Name of the acquired company and contents of business

Name of the acquired company: Kenedix, Inc.

Contents of business: Asset management business, real estate management business, real estate investment business

#### (b) Main objective of the business combination

The business combination aims to enhance the enterprise value of the Target Company, its consolidated subsidiaries and equity-method affiliates (hereinafter collectively referred to as "the Target Company Group"), which is mainly engaged in real estate asset management, from a medium- to long-term perspective by promoting business based on the Target Company's prompt and decisive decision-making and a close network with a wide range of stakeholders that the Target Company has cultivated since its foundation and to further expand the presence of the Company's real estate-related businesses by evolving the business model through the utilization of the Target Company Group's know-how in SMFL Group, expanding the investment assets through the Target Company's asset management business, and realizing complementary relations through differences in the asset class between the Target Company Group's listed J-REIT and private placement funds, while making the maximum use of synergies between SMFL Group and the Target Company Group.

- (c) Date of the business combination

  January 15, 2021 (the date of the stock acquisition)
- (d) Legal form of the business combinationA stock acquisition in exchange for cash
- (e) Name of the company after the business combination

  The company name is not changed.
- (f) Ratio of voting rights acquired

Voting rights held immediately before the business combination	0.00 %
Voting rights acquired on the date of the business combination	62.35
Voting rights after the acquisition	62.35

Note: The ratios of voting rights are rounded off to the second decimal place.

(g) Primary reason for determining the acquiring company

The Tender Offeror is the acquiring company as it acquired shares in exchange for cash.

# (2) Performance period of the acquired company included in the consolidated financial statements

As the deemed date of acquisition is December 31, 2020, the difference between the consolidated closing date of the Company and that of the acquired company does not exceed three months. Consequently, the performance of the acquired company is not included in the consolidated statements of income.

#### (3) Acquisition cost of the acquired company and its breakdown by type of consideration

	Millions of		Thousands of		
		Yen		U.S. Dollars	
Fair value, at the stock acquisition date, of stock held					
immediately before the stock acquisition	¥	0	\$	0	
Consideration for stock acquired on the date of the					
stock acquisition (cash)		103,144		931,659	
Acquisition cost		103,145		931,668	

Note: The above consideration for stock acquired on the date of the stock acquisition is calculated by multiplying the number of stock purchased in the Tender Offer (137,526,664 shares) by the Tender Offer price (¥750 (US\$6.77)).

# (4) Difference between the acquisition cost of the acquired company and the total acquisition cost for each transaction leading to the acquisition

Gain on step acquisition: ¥0 million (US\$0 thousand)

#### (5) Details and amounts of primary acquisition-related costs

Fees and commissions payable to advisors: ¥1,511 million (US\$13,648 thousand)

# (6) Amount of goodwill recognized, reason for recognition, amortization method and amortization period

- (a) Amount of goodwill recognized: ¥17,574 million (US\$158,739 thousand)
- (b) Reason for recognition: Since the acquisition cost exceeded the Company's share of net assets at fair value at the time of the business combination, the amount of difference was recognized as goodwill.
- (c) Amortization method and amortization period: Amortized over 20 years using the straight-line method

## (7) Amount of assets acquired and liabilities assumed on the date of business combination and its major breakdown

-	Mill	ions of Yen	nousands of I.S. Dollars	
Current assets	¥	119,264	\$	1,077,265
Non-current assets		131,208		1,185,150
Total assets		250,472		2,262,415
Current liabilities		33,613		303,613
Non-current liabilities		75,739		684,121
Total liabilities		109,352		987,734

(8) Amount and breakdown by type of the acquisition cost allocated to intangible assets other than goodwill, and the weighted average amortization period for the entire acquisition and for each type

Amount allocated to intangible assets other than goodwill:

¥43,418 million (US\$392,178 thousand)

Amortization period: 20 years

Of which, customer-related assets: ¥43,418 million (US\$392,178 thousand)

Amortization period: 20 years

Note: The fair value of customer-related assets on the date of business combination is calculated as the present value of future cash flows from contractual relationships with customers related to existing businesses operated by the Target Company.

In the process of calculating future cash flows, changes in assets under management and other factors are taken into account as important factors in the estimation, and the risk that future cash flows will deviate from the estimated values is reflected in the discount rate.

(9) Approximate amount of impact of business combination on the consolidated statements of income for the fiscal year ended March 31, 2021 assuming that the business combination was completed at the beginning of the fiscal year ended March 31, 2021 and calculation method thereof

•	Milli	ions of Yen	Thousands of U.S. Dollars		
Revenues	¥	31,892	\$	288,068	
Profit before income taxes		11,334		102,376	
Profit attributable to owners of parent		3,598		32,499	

Sumitomo Mitsui Finance and Leasing Company, Limited NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2021 and 2020

Calculation method of approximate amount:

The amounts are calculated based on the assumption that the business combination was completed on April 1, 2020. Calculations are made on the assumption that goodwill and other items recognized at the time of the business combination have arisen on April 1, 2020, and by adjusting the amount of amortization accordingly.

This note has not been audited by KPMG AZSA LLC.

For the fiscal year ended March 31, 2020

#### 1. Transactions under common control

Divestiture of the Real Estate Leasing Business

The Company resolved at the meeting of the Board of Directors held on January 29, 2019 that a part of the real estate leasing business of the Company would be succeeded by SMFL MIRAI Partners Co., Ltd., a wholly owned subsidiary of the Company, through an absorption-type split (the "Absorption-type Split of the Real Estate Leasing Business"). On the same date, the Company entered into an agreement for the Absorption-type Split of the Real Estate Leasing Business, based on which the Company executed the said Absorption-type Split effective April 1, 2019.

#### (1) Outline of the transaction

- (a) Name of the business subject to the transaction and description of business Real estate leasing
- (b) Date of the business combination April 1, 2019
- (c) Legal form of the business combination

Absorption-type split in which the Company would be the splitting company and SMFL MIRAI Partners Co., Ltd. would be the succeeding company.

- (d) Name of the company after the business combination SMFL MIRAI Partners Co., Ltd.
- (e) Other matters concerning the transaction

SMFL MIRAI Partners Co., Ltd. will provide various new services in each area including real estate, environment energy, regional revitalization, social infrastructure and healthcare, based on the various insights, expertise and achievements accumulated by the Company.

The Absorption-type Split of the Real Estate Leasing Business was executed in order to significantly improve the Company's client services as well as to strengthen its client

Sumitomo Mitsui Finance and Leasing Company, Limited NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2021 and 2020

relationship.

(2) Outline of the accounting treatment

The Absorption-type Split of the Real Estate Leasing Business is accounted for as a transaction

under common control based on the "Accounting Standard for Business Combinations" (ASBJ

Statement No. 21, January 16, 2019) and "Implementation Guidance on Accounting Standard

for Business Combinations and Business Divestitures" (ASBJ Guidance No. 10, January 16,

2019).

2. Business combination through acquisition

Joint Partnership of the Aircraft Engine Leasing Business

Based on an agreement with Sumitomo Corp. signed on December 28, 2018, the Company

completed the acquisition of the shares of Sumisho Aero Engine Lease B.V. ("SAEL"), an aircraft

engine leasing company and joint venture between Sumitomo Corp. and MTU Aero Engines (a

major Germany-based company that manufactures and services aircraft engines), on April 1, 2019.

As a result, SAEL became a subsidiary of the Company.

(1) Outline of the business combination

(a) Name of the absorbed company and description of its business

Name: Sumisho Aero Engine Lease B.V. (currently SMBC Aero Engine B.V.)

Description of its business: Aircraft engine leasing

(b) Objective of the business combination

The airline industry is rapidly growing supported by the strong demand from passengers. In

this environment, the Group intends to expand the scale of SAEL's operations to raise its profile

in the industry as well as to broaden the scope of its aircraft business in partnership with SMBC

Aviation Capital Limited, which is affiliated under the Company.

(c) Date of the business combination

April 1, 2019

(d) Legal form of the business combination

Acquisition of shares

(e) Name of the company after the business combination

Sumitomo Mitsui Finance and Leasing Company, Limited

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(f) Ratio of voting rights acquired 65.0%

(g) Primary reason for determining the acquiring company

The primary reason was because the Company acquired the shares for cash consideration.

(2) Period of performance of the acquired company included in the consolidated statements of income

Period from April 1, 2019 to December 31, 2019

(3) Acquisition cost of the acquired company and its breakdown by type of consideration

Acquisition cost of Sumisho Aero Engine Lease B.V. (Cash): ¥6,571 million

(4) Primary acquisition-related cost and its amount

Fees and commissions payable to advisors: ¥48 million

(5) Amount of goodwill recognized, reason for recognition, amortization method and amortization period

Not applicable.

(6) Amount of assets acquired and liabilities assumed on the date of business combination and its major breakdown

	Milli	ons of Yen
Current assets	¥	622
Non-current assets		43,128
Total assets		43,750
Current liabilities		7,194
Non-current liabilities		26,461
Total liabilities		33,655

(7) Approximate amount of impact of business combination on the consolidated statements of income for the fiscal year ended March 31, 2020 assuming that the business combination was completed at the beginning of the fiscal year ended March 31, 2020 and calculation method thereof

	Millions of Yen				
Revenues	¥	970			
Profit before income taxes		146			
Profit attributable to owners of parent		75			

Calculation method of approximate amount:

The amounts are calculated based on the assumption that the business combination was completed on April 1, 2019. This note has not been audited by KPMG AZSA LLC.

#### 31. SEGMENT INFORMATION

#### (1) General information about reportable segments

The Group's reportable segments are business units of the Group whose discrete financial information is available and Board of Directors regularly reviews to make decisions regarding allocation of management resources and evaluate performance.

The Group has the reportable segments of "Domestic Leasing Business," "Real Estate Business," "Transportation Business," and "Overseas Business."

Domestic Leasing Business	, , ,
Real Estate Business	Leasing and loans for real estate, such as commercial facilities, office buildings, and logistics warehouses; Real estate rental business; and Real estate development business, etc.
Transportation Business	Aircraft leasing business, aircraft engine leasing business, helicopter leasing business, leasing and installment sales of vessels, and loans, etc.
Overseas Business	Sales finance for overseas companies, and finance services for capital investments of Japanese companies, etc.

(Matters concerning changes in reportable segments, etc.)

The Company has decided to change its reportable segments as a result of a review of its business management method in light of the current organizational structure, changes of its business portfolio and other factors under its medium-term management plan (fiscal year 2020 to 2022).

Accordingly, the previous reportable segments of "Leases, rentals and installment sales" and "Loans" have been changed to "Domestic Leasing Business," "Real Estate Business," "Transportation Business," and "Overseas Business" from the fiscal year ended March 31, 2021. In addition, segment profit has been changed from operating income to ordinary income.

The segment information for the previous fiscal year has been prepared based on the classification method after the change.

(2) Basis of measurement about reported segment revenues, segment profit or loss, segment assets, segment liabilities and other material items

The accounting policies of each reportable segment are almost consistent to those disclosed in Note 2 SIGNIFICANT ACCOUNTING POLICIES. In case business is obtained through collaboration with several other business departments, the amount calculated based on the actual revenue amount in accordance with the rules for internal managerial accounting will be recorded in each of the collaborating business departments.

(3) Information about reported segment revenues, segment profit or loss, segment assets, segment liabilities and other material items

				yen									
		Reportable segment											
For the fiscal year ended	Ι	Domestic				Trans-			Adjustments			Consolidated	
March 31, 2021		leasing	R	eal estate	F	ortation	О	verseas	(*1)			(*2)	
_													
Revenues													
Revenues from external													
customers	¥	968,712	¥	184,005	¥	195,699	¥	89,875	¥	_	¥	1,438,293	
Intersegment revenues or													
transfers		6,625		310		3,260		74,258		(84,454)		_	
Total revenues		975,338		184,315		198,960		164,133		(84,454)		1,438,293	
Segment profit (loss)		29,102		29,151		(197)		2,306		(15,266)		45,096	
Segment assets	¥	2,517,537	¥	1,239,812	¥	1,938,279	¥	520,945	¥	825,420	¥	7,041,995	

#### Notes:

- \*1. a) "Adjustments" for "Segment profit (loss)" of  $\frac{1}{2}$  (15,266) million included amortization of goodwill of  $\frac{1}{2}$  (9,120) million which was not allocated to each reportable segment.
  - b) "Segment assets" in each reportable segment are mainly operating assets. "Adjustments" for "Segment assets" were principally corporate assets which were not allocated to each reportable segment.
- \*2. Adjustments for "Segment profit (loss)" were made to match ordinary income in the consolidated statements of income. Ordinary income, which equals operating income after adjustment for non-operating gains/losses, is a subtotal required under Japanese presentation and a management index that is widely used in Japan.

Due to differences in accounting presentation, ordinary income is not referred to in the Company's financial statements under English presentation.

		Millions of yen									
				Reportable							
For the fiscal year ended	Ι	Oomestic		Trans-						justments	Consolidated
March 31, 2020		leasing	Re	eal estate	1	ortation	0	verseas	(*1)		(*2)
Revenues											
Revenues from external											
customers	¥	951,819	¥	186,635	¥	281,334	¥	93,912	¥	— <i>¥</i>	1,513,701
Intersegment revenues or											
transfers		5,585		346		3,747		50,233		(59,913)	_
Total revenues		957,405		186,981		285,082		144,145		(59,913)	1,513,701
Segment profit (loss)		30,532		25,050		42,111		4,717		(12,091)	90,321
Segment assets	¥	2,474,807	¥	971,119	¥	1,433,431	¥	525,796	¥	973,547 ¥	6,378,701

#### Notes:

- \*1. a) "Adjustments" for "Segment profit (loss)" of Y(12,091) million included amortization of goodwill of Y(9,129) million which was not allocated to each reportable segment.
  - b) "Segment assets" in each reportable segment are mainly operating assets. "Adjustments" for "Segment assets" were principally corporate assets which were not allocated to each reportable segment.
- \*2. Adjustments for "Segment profit (loss)" were made to match ordinary income in the consolidated statements of income. Ordinary income, which equals operating income after adjustment for non-operating gains/losses, is a subtotal required under Japanese presentation and a management index that is widely used in Japan.
  - Due to differences in accounting presentation, ordinary income is not referred to in the Company's financial statements under English presentation.

	Thousands of U.S. Dollars								
		Reportable							
For the fiscal year ended	Domestic		Trans-		Adjustments	Consolidated			
March 31, 2021	leasing	Real estate	portation	Overseas	(*1)	(*2)			
Revenues Revenues from external customers	\$ 8,749,995	\$ 1,662,045	\$ 1,767,672	\$ 811,806	\$ —	\$ 12,991,544			
transfers	59,841	2,800	29,446	670,743	(762,840)				
Total revenues	8,809,846	1,664,845	1,797,128	1,482,549	(762,840)	12,991,544			
Segment profit (loss)	262,867	263,310	(1,779)	20,829	(137,892)	407,335			
Segment assets	\$ 22,739,924	\$ 11,198,735	\$ 17,507,714	\$ 4,705,492	\$ 7,455,695	\$ 63,607,585			

#### Notes:

- \*1. a) "Adjustments" for "Segment profit (loss)" of US\$(137,892) thousand included amortization of goodwill of US\$(82,377) thousand which was not allocated to each reportable segment.
  - b) "Segment assets" in each reportable segment are mainly operating assets. "Adjustments" for "Segment assets" were principally corporate assets which were not allocated to each reportable segment.
- \*2. Adjustments for "Segment profit (loss)" were made to match ordinary income in the consolidated statements of income. Ordinary income, which equals operating income after adjustment for non-operating gains/losses, is a subtotal required under Japanese presentation and a management index that is widely used in Japan.

Due to differences in accounting presentation, ordinary income is not referred to in the Company's financial statements under English presentation.

Reconciliation between operating income in the consolidated statements of income and ordinary income was as follows:

					The	ousands of	
	Millions of Yen					U.S. Dollars	
		2021		2020		2021	
Operating income	¥	41,395	¥	89,413	\$	373,906	
Interest income		125		184		1,133	
Dividend income		1,623		1,327		14,669	
Interest expenses		(2,750)		(3,054)		(24,843)	
Equity in earnings of affiliates		4,099		2,761		37,032	
Foreign exchange gains (losses)		(118)		142		(1,073)	
Amortization of bond issuance cost		(361)		(794)		(3,269)	
Loss on sales of long-term receivables		_		(125)		_	
Other-net		1,082		465		9,780	
Ordinary income	¥	45,096	¥	90,321	\$	407,335	

## (4) Information by product and service

	Millions of yen									
		For t	he fis	cal year ende	ed Ma	rch 31, 2021				
		Leases,								
	r	entals and								
	Iı	nstallment								
		sales		Loans	Other			Total		
Revenues from external customers.	¥	1,381,806	¥	25,533	¥	30,954	¥	1,438,293		
				Million	s of v	en				
		For t	he fis	cal year ende			)			
		Leases,								
	rentals and									
	Iı	nstallment								
		sales		Loans	Other			Total		
Revenues from external customers.	¥	1,480,650	¥	8,423	¥	24,628	¥	1,513,701		
				Thousands o	f U.S	Dollars				
		For t		cal year ende						
		Leases,		,		, -				
	r	entals and								
	Iı	nstallment								
		sales		Loans	Other			Total		
Revenues from external customers.	\$	12,481,312	\$	230,630	\$	279,595	\$	12,991,544		

# Sumitomo Mitsui Finance and Leasing Company, Limited NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2021 and 2020

#### (5) Geographic information

#### a. Revenues

	Millions of yen										
	2021										
		rope and the	ed States				_				
							Asia				
	Japan	]	reland		Other	/Oceania		Total			
¥	1,174,464	¥	151,007	¥	94,589	¥	18,232	¥	1,438,293		

#### Notes:

- 1. Revenues represent revenues in countries or regions where the Group companies are located.
- 2. Classification of countries or regions is based on geographical proximity.
- 3. The major countries or regions in each classification
  - (1) Europe and the United States .... Ireland, the Netherlands, the United Kingdom
  - (2) Asia/Oceania ···· China, Taiwan, Thailand

	Millions of yen										
	2020										
		rope and the	ted States								
							Asia				
	Japan		Ireland Other /Ocear			Oceania		Total			
¥	1,156,516	¥	233,203	¥	102,399	¥	21,582	¥	1,513,701		

#### Notes:

- 1. Revenues represent revenues in countries or regions where the Group companies are located.
- 2. Classification of countries or regions is based on geographical proximity.
- 3. The major countries or regions in each classification
  - (1) Europe and the United States ···· Ireland, the United Kingdom, the United States
  - (2) Asia/Oceania ···· China, Taiwan, Thailand

 Thousands of U.S. Dollars										
2021										
Europe and the United States										
				_		Asia				
Japan Ireland Other /Oceania Total										
\$ 10,608,473	\$	1,363,987	\$	854,385	\$	164,683	\$	12,991,544		

#### Notes:

- 1. Revenues represent revenues in countries or regions where the Group companies are located.
- 2. Classification of countries or regions is based on geographical proximity.
- 3. The major countries or regions in each classification
  - (1) Europe and the United States .... Ireland, the Netherlands, the United Kingdom
  - (2) Asia/Oceania ···· China, Taiwan, Thailand

# Sumitomo Mitsui Finance and Leasing Company, Limited NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2021 and 2020

## b. Property and equipment

Millions of yen											
				2021				_			
	E	urope and the	e Uni	ted States							
Japan		Ireland		Other	/(	Asia Oceania		Total			
1,282,136	¥	1,513,292	¥	152,506	¥	22,230	¥	2,970,164			
		N	Millio	ons of ven							
				-							
	E	urope and the									
		•		,		Asia					
Iaman		T 1 1		Othor	//	Coonia		Total			
japan		ireiana		Other	/ '	Iceanna					
1,030,599	¥	1,377,717	¥	128,252	¥	5,300	¥	2,541,869			
	¥		¥				¥	2,541,869			
	¥	1,377,717		128,252	¥		¥	2,541,869			
	¥	1,377,717	ands	128,252 of U.S. Dolla	¥		¥	2,541,869			
		1,377,717 Thous	ands	128,252 of U.S. Dolla 2021	¥		¥	2,541,869			
		1,377,717	ands	128,252 of U.S. Dolla 2021	¥		¥	2,541,869			
		1,377,717 Thous	ands	128,252 of U.S. Dolla 2021	¥		¥	2,541,869			
		1,377,717 Thous	ands	128,252 of U.S. Dolla 2021	¥	5,300	¥	2,541,869 Total			
	1,282,136	Japan	Europe and the	Europe and the Uni  Japan Ireland 1,282,136 ¥ 1,513,292 ¥  Millio Europe and the Uni	Japan Ireland Other 1,282,136 ¥ 1,513,292 ¥ 152,506  Millions of yen 2020 Europe and the United States	2021     Europe and the United States	2021     Europe and the United States   Asia   /Oceania	Surope and the United States			

### (6) Information about major customers

Information by major customer is omitted because there are no third party customers individually accounting for 10% or more of revenues in the consolidated statements of income.

## (7) Information about impairment loss on fixed assets by reportable segment

		Millions of yen										
		For the fiscal year ended March 31, 2021										
	D	Domestic Trans- Corporate or										
	1	easing	Real	ination	Total							
Impairment loss	¥	159	$59  \text{$\downarrow$}  -  \text{$\downarrow$}  19,747  \text{$\downarrow$}  -  \text{$\downarrow$}  -  \text{$\downarrow$}  19,90$									

		Millions of yen										
		For the fiscal year ended March 31, 2020										
	Do	Domestic Trans- Corporate or										
	10	easing	Real	Real estate portation Overseas elimination							Total	
Impairment loss	¥	30	¥	_	¥	2,594	¥	_	¥	- ¥	2,625	

		Thousands of U.S. Dollars									
		For the fiscal year ended March 31, 2021									
	D	omestic				Trans-			Corp	orate or	
	leasing Real estate				portation Overs			verseas	elim	ination	Total
Impairment loss	\$	1,436	\$	_	\$	178,367	\$	_	\$	- \$	179,814

(8) Information about amortization and carrying amount of goodwill by reportable segment

		Millions of yen										
		For the fiscal year ended March 31, 2021										
			porate or									
	Dor	nestic			7	Trans-			elir	nination	Total	
	lea	sing	Rea	ıl estate	po	ortation	Ov	erseas		(*1)		
Amortization of goodwill	¥	_	¥	_	¥	_	¥	_	¥	9,120 ¥	9,120	
Carrying amount of goodwill		-		17,574		_		-		59,050	76,624	

		Millions of yen										
		For the fiscal year ended March 31, 2020										
									Cor	porate or		
	D	omestic			Γ	rans-			eli	mination	Total	
	1	easing	Rea	al estate	po	rtation	O	verseas		(*1)		
Amortization of goodwill	¥	_	¥	_	¥	_	¥	_	¥	9,129 ¥	9,129	
goodwill		_		_		_		_		68,144	68,144	

		Thousands of U.S. Dollars										
		For the fiscal year ended March 31, 2021										
	-						rporate or	m . 1				
		nestic sing	P.o	al estate		rans- rtation	0	erseas	elı	mination (*1)	Total	
Amortization of	iea	SILIG	Ne	ai estate	ро	itation	Ov	erseas		( 1)		
goodwill	\$	_	\$	_	\$	_	\$	_	\$	82,383 \$	82,383	
Carrying amount of goodwill		_		158,739		_		_		533,375	692,119	

### Note:

## (9) Information about negative goodwill by reportable segment There was no material negative goodwill.

<sup>\*1.</sup> Amount in "Corporate or elimination" contains amortization of goodwill and unamortized balance of goodwill that were not allocated to each reportable segment.

## 32. RELATED PARTY TRANSACTION

## (1) Related party transaction

## (a) Transactions between the Company and related parties

## (i) Fellow subsidiaries

			For t	he fiscal year	end	led March 31, 2	021		
				Cap	oital				
						(Thousands			
	Related		(N	Aillions of		of U.S.		Ownership	
Category	party	Location		yen)		Dollars)	Business	ratio	Connection
Subsidiary of other affiliates	Sumitomo Mitsui Banking Corporation	Chiyoda-ku, Tokyo	¥	1,770,996	\$	15,996,712	Banking	-	Concurrent officers Loan borrowings

	Transactio	on amount		Balance				
Transaction	(Millions of yen)	(Thousands of U.S. Dollars)	Account	(Millions of yen)	(Thousands of U.S. Dollars)			
Loan borrowings Payment of interest	¥ 3,806,436 3,031	\$ 34,382,043 27,378	Short-term loans Long-term loans due within	¥ 500,195	\$ 4,518,065			
· ·			one year	19,756	178,448			
			Long-term loans	96,487	871,529			

For the fisca	l vear ended	March	31.	2020

Category	Related party	Location	(N	Capital Millions of yen)	Business	Ownership ratio	Connection
Subsidiary of other affiliates	Sumitomo Mitsui Banking Corporation	Chiyoda-ku, Tokyo	¥	1,770,996	Banking	_	Concurrent officers Loan borrowings

	T	ransaction			
		amount			
	(N	Millions of		(N	lillions of
Transaction	•	yen)	Account		yen)
Loan borrowings	¥	6,872,902	Short-term loans	¥	511,757
Payment of interest		3,364	Long-term loans due within		
			one year		18,986
			Long-term loans		66,289

Note: Trade conditions and its determination policy

As for loan borrowings, interest rates have been reasonably determined taking the market interest rate into consideration.

## (ii) Other affiliates

				Caj	pital				
Category	Related party	Location	(1	Millions of yen)	(	Thousands of U.S. Dollars)	Business	Ownership ratio	Connection
Other affiliates	Sumitomo Mitsui Financial Group, Inc.	Chiyoda-ku, Tokyo	¥	2,341,274	\$	21,147,810	Bank holding company	Directly owned by 50%	Concurrent officers
Other affiliates	Sumitomo Corporation	Chiyoda-ku, Tokyo	¥	219,781	\$	1,985,196	General trading	Directly owned by 50%	Concurrent officers Leasing of equipment Purchase of receivable

		Transactio	on am	ount		Balance			
Transaction	(M	illions of yen)	(Thousands f of U.S. Dollars)		Account	(Millions of yen)		(Thousands of U.S. Dollars)	
Disposal of treasury stock	¥	50,000	\$	451,630	_	¥	_	\$	_
Purchase of receivables	¥	86,551	\$	781,781	Other loans receivable	¥	21,367	\$	193,000
Disposal of treasury stock		50,000		451,630					

For the fiscal year ended March 31, 2020

Category	Related party	Location	_	Capital Iillions of yen)	Business	Ownership ratio	Connection
Other affiliates	Sumitomo Corporation	Chiyoda-ku, Tokyo	¥	219,612	General trading	Directly owned by 50%	Concurrent officers Leasing of equipment Purchase of receivables

	Tra	nsaction			
	a	mount		В	alance
	(M	illions of		(M	illions of
Transaction	•	yen)	Account	·	yen)
Leasing of equipment	¥	746	Lease investment assets	¥	16,705
Purchase of receivables		109,468	Other loans receivable		22,829

Notes: Trade conditions and its determination policy

- i) In leasing of equipment and related purchasing of assets, the Company has offered the transaction price based on the market situation and the same trade conditions as the other general contracts.
- ii) In purchasing of receivables, interest rates have been reasonably determined taking the market interest rate into consideration.
- iii) The amounts of purchase and disposal of treasury stock were based on the agreement of the transaction parties.

## (b) Transactions between consolidated subsidiaries of the Company and its related parties Fellow subsidiaries

For the fiscal ye	ear ended March 31	, 2021
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				Cap	oital				
Category Subsidiary of other affiliates	Related party  Sumitomo  Mitsui  Banking  Corporation	Location Chiyoda-ku, Tokyo		llions of yen) 1,770,996	I	housands of U.S. Dollars)	Business Banking	Ownership ratio	Connection  Concurrent officers Loan borrowings
Subsidiary of other affiliates	SMBC Trust Bank Ltd.	Minato-ku, Tokyo	¥	87,550	\$	790,805	Banking	_	Concurrent officers Loan borrowings

		Transactio	on ar	nount			Balance			
Transaction	(M	Iillions of yen)	(7)	Thousands of U.S. Dollars)	Account	(M	illions of yen)	`	housands of U.S. Dollars)	
Loan borrowings Payment of interest	¥	280,173 16,869	\$	2,530,693 152,371	Short-term loans Long-term loans due within	¥	6,003	\$	54,223	
•					one year		84,419		762,524	
					Long-term loans		647,820		5,851,504	
Loan borrowings Payment of interest	¥	331,578 9,377	\$	2,995,014 84,699	Long-term loans due within one year	¥	7,604	\$	68,684	
					Long-term loans		298,647		2,697,561	

For the fiscal year ended March 31, 2020

Category Subsidiary of other affiliates	Related party Sumitomo Mitsui Banking	Location Chiyoda-ku, Tokyo	(1) ¥	Capital Willions of yen) 1,770,996	Business Banking	Ownership ratio —	Connection Concurrent officers Loan borrowings
Subsidiary of other affiliates	Corporation SMBC Trust Bank Ltd.	Minato-ku, Tokyo	¥	87,550	Banking	_	Concurrent officers Loan borrowings

	Tra	ansaction			
	á	amount		E	Balance
	(Millions of			(M	illions of
Transaction		yen)	Account		yen)
Loan borrowings	¥	426,285	Short-term loans	¥	4,679
Payment of interest		15,525	Long-term loans due within one year		60,631
			Long-term loans		505,495
Loan borrowings	¥	74,944	Long-term loans due within one year	¥	6,256
Payment of interest		10,504	Long-term loans		243,573

Note: Trade conditions and its determination policy

As for loan borrowings, interest rates have been reasonably determined taking the market interest rate into consideration.

## 33. PER SHARE DATA

	Yer	U.S. Dollars		
At and for the fiscal year ended March 31,	2021	2020	2021	
Net assets per share¥	8,569.72 ¥	7,976.67	\$ 77.41	
Earnings per share	436.54	795.01	3.94	

Notes: 1. Information on diluted earnings per share is omitted due to an absence of potential shares.

2. Earnings per share were calculated based on the followings:

	Million	Thousands of U.S. Dollars			
For the fiscal year ended March 31,	2021	2020	2021		
Earnings per share			_		
Profit attributable to owners of parent¥	33,627	¥ 61,219	\$ 303,747		
Amount not attributable to common stockholders	_	_	_		
Profit attributable to owners of parent related to common stock	33,627	61,219	303,747		
Average number of common stock during the fiscal year (thousand)	77,032	77,004			

Note: Net assets per share were calculated based on the followings:

	Millions of	Thousands of U.S. Dollars			
At March 31,	2021	2020	2021		
Net assets ¥	922,067 ¥	735,542 \$	8,328,670		
Amounts excluded from net assets	173,465	121,303	1,566,843		
Non-controlling interests on the above	(173,465)	(121,303)	(1,566,843)		
Net assets attributable to common stock at the fiscal year-end	748,601	614,239	6,761,819		
Number of common stock at the fiscal year-end used for the calculation of net assets per share (thousand)	87,354	77,004			

### 34. SUBSEQUENT EVENTS

For the fiscal year ended March 31, 2021

#### Possibilities of uncollectable or delayed collections of receivables

On June 21, 2021, the Paris Commercial Court initiated rehabilitation procedures (redressement judiciaire) against Terra Aviation Network S.A.S., Ciel Voyage S.A.S., Ciel Voyage 2 S.A.S., and Integrated Aero Network S.A.S., which are customers of the Company's consolidated subsidiaries SMBC Aviation Capital Limited and SMBC Aero Engine Lease B.V.

## 35. QUARTERLY INFORMATION (Unaudited)

Quarterly information for the fiscal year ended March 31, 2021 was as follows:

Cumulative		1st Quarter	_	2 <sup>nd</sup> Quarter	_	3rd Quarter	_	4 <sup>th</sup> Quarter
Revenues (Millions of Yen)	¥	329,546	¥	661,432	¥	1,028,270	¥	1,438,293
Quarterly profit before income taxes								
(Millions of Yen)		9,424		17,313		31,070		43,088
Quarterly profit attributable to owners of								
parent (Millions of Yen)		5,995		12,744		23,672		33,627
Quarterly earnings per share (Yen)		77.86		165.50		307.42		436.54
Cumulative		1st Quarter		2 <sup>nd</sup> Quarter		3 <sup>rd</sup> Quarter		4 <sup>th</sup> Quarter
Revenues (Thousands of U.S. Dollars)	- <u>-</u>	2,976,660	\$	5,974,456	\$	9,287,960	\$	12,991,544
Quarterly profit before income taxes	Ψ	2,570,000	Ψ	0,77 1,100	Ψ	7,207,700	Ψ	12,771,011
(Thousands of U.S. Dollars)		85,123		156,382		280,643		389,203
Quarterly profit attributable to owners of parent (Thousands of U.S. Dollars)		54,150		115,112		213,820		303,747
Quarterly earnings per share (U.S. Dollars)		0.70		1.49		2.78		3.94
		1 <sup>st</sup> Quarter		2 <sup>nd</sup> Quarter		3 <sup>rd</sup> Quarter	_	4 <sup>th</sup> Quarter
Quarterly earnings per share (Yen)	¥	77.86	¥	87.64	¥	141.92	¥	129.12
		1st Quarter		2 <sup>nd</sup> Quarter		3 <sup>rd</sup> Quarter		4 <sup>th</sup> Quarter
Quarterly earnings per share (U.S. Dollars)	\$	0.70	\$	0.79	\$	1.28	\$	1.17