

SUMITOMO MITSUI FINANCE AND LEASING COMPANY, LIMITED  
CONSOLIDATED STATEMENTS OF INCOME  
Years ended March 31, 2019 and 2018

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
<b>Revenues:</b>			
Leasing	¥ 1,144,615	¥ 1,254,037	\$ 10,311,853
Installment sales	316,492	330,184	2,851,287
Loans	9,801	9,716	88,304
Other	31,468	28,884	283,502
Total revenues	1,502,378	1,622,823	13,534,946
<b>Costs and expenses:</b>			
Leasing	949,743	1,061,940	8,556,247
Installment sales	299,638	313,521	2,699,445
Interest expenses	56,652	49,860	510,379
Other	10,852	11,983	97,774
Total costs and expenses	1,316,886	1,437,305	11,863,846
Gross profit	185,492	185,517	1,671,100
<b>Selling, general and administrative expenses</b>			
Operating income	94,559	88,438	851,885
	90,932	97,079	819,215
<b>Other income (expenses):</b>			
Interest income	130	40	1,176
Dividend income	1,171	1,103	10,553
Interest expenses	(2,611)	(1,980)	(23,528)
Equity in earnings of affiliates	2,000	1,821	18,024
Loss on cancellation of interest swaps	(2,674)	—	(24,094)
Gain on reversal of foreign currency translation adjustments resulting from liquidation of foreign subsidiaries	1,092	—	9,839
Foreign exchange gains (losses)	(7)	0	(70)
Amortization of bond issuance cost	(1,823)	(198)	(16,425)
Loss on sales of long-term receivables	(137)	(98)	(1,239)
Loss distribution from silent partnership	—	(605)	—
Gain on sales of investment securities	2,934	82	26,439
Loss on valuation of investment securities	(94)	—	(850)
Gain on sales of shares of subsidiaries and affiliates	1,775	408	15,998
Impairment loss	—	(5,093)	—
Loss on sales and retirement of property and equipment for internal use	(55)	(28)	(503)
Other—net	660	429	5,947
Total other income (expenses)—net	2,360	(4,120)	21,266
<b>Profit before income taxes</b>	93,293	92,959	840,480
<b>Income taxes:</b>			
Current	13,927	23,987	125,472
Deferred	(14,572)	1,286	(131,280)
<b>Profit</b>	93,938	67,685	846,288
<b>Profit attributable to non-controlling interests</b>	13,927	13,131	125,474
<b>Profit attributable to owners of parent</b>	¥ 80,010	¥ 54,553	\$ 720,814
<b>Per share of common stock:</b>			
Earnings per share	¥ 920.10	¥ 589.74	\$ 8.29